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FOREIGN-OWNED SUBSIDIARIES IN CANADA

(A report on operations
and financing based on
information supplied by
the larger subsidiary
companies)

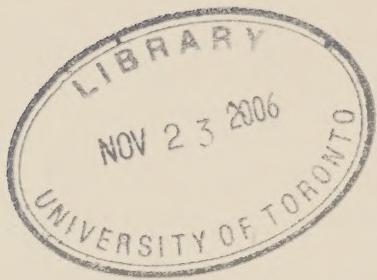


FOREIGN-OWNED SUBSIDIARIES IN CANADA

(A report on operations and financing based on information supplied by the larger subsidiary companies)

Published by Authority of
The Honourable Robert H. Winters
Minister of Trade and Commerce

June 1967
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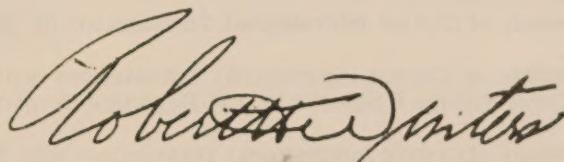
FOREWORD

The information set out in this report is based on a survey initiated by the Department of Trade and Commerce as part of a Federal Government programme designed to help clarify the responsibilities and role of foreign-owned subsidiaries in Canada.

The programme was introduced in March 1966 with the issuance of "Some Guiding Principles of Good Corporate Behaviour" which were communicated by letter to the chief executive officers of companies in Canada wholly or largely foreign-owned. While acknowledging the substantial contribution made by foreign-owned companies to Canada's development, the letter recognized also that these subsidiaries are subject to external decision-making which may not always be fully consistent with Canadian interests. Accordingly, the principles place fundamental emphasis upon the need for subsidiary companies to strive for maximum realization of their potential and for full participation in, and identification with, the life of the Canadian community.

Following the issuance of the Principles of Good Corporate Behaviour, the larger companies were asked to provide on a periodic basis factual information which could be used in assessing their performance in relation to objectives set out in the guiding principles and which would contribute, at the same time, to a clearer understanding of the role of foreign-owned subsidiaries in Canada. Information supplied by these companies has been compiled into aggregates which form the basis of this report.

This information has been provided voluntarily. The high degree of response to the survey is commendable and the helpful cooperation extended by participating companies is gratefully acknowledged.

A handwritten signature in black ink, appearing to read "Robert Winters".

Minister of Trade and Commerce

Ottawa, Canada
May, 1967.

TABLE OF CONTENTS

	Page
Introduction	5
Section	
1. Income, Expenses, Earnings and Dividends	7
2. Current International Transactions	9
3. Financing	16

APPENDICES

General	
I. Survey Coverage and Technical Notes	36
II. Copies of Letters and Questionnaires Used	39
Statistical	
III. Transactions with Individuals and Corporations in the United States, in Other Foreign Countries and in Canada by the Reporting Corporations	52
IV. Summary of Current International Transactions by the Reporting Corporations	58
V. Summary of Current International Transactions with the United States and with Other Other Foreign Countries by the Reporting Corporations	61
VI. Summary of Current International Transactions with Parents and Affiliates in the United States and in Other Foreign Countries by the Reporting Corporations	64
VII. Summary of International Transactions with Individuals and Corporations other than Parents or Affiliates in the United States and in Other Foreign Countries by the Reporting Corporations	67
VIII. Selected Liabilities Owing to (and Paid-in Capital Held by) Individuals and Corporations in the United States, in Other Foreign Countries and in Canada, December 31, 1964 and 1965	70

INTRODUCTION

This report provides information, in aggregated form, on certain aspects of the operations and financing of foreign-owned subsidiary companies in Canada.

The operational data consist primarily of revenue derived from the sale of goods and services and of expenditure on goods and services, each categorized between domestic and foreign transactions. These data provide a quantitative basis for the examination of sales performance in both domestic and export markets and also of the degree of reliance on foreign as opposed to domestic sourcing for purchases of commodities and services. The two-year time span covered by this initial survey is not necessarily indicative of underlying trends. More meaningful interpretations will be possible as information for future years becomes available.

In addition to giving an indication of performance from one period to another, the data facilitate industry-by-industry comparisons. In this connection it is important to bear in mind that the pattern of sales and purchases varies greatly among different companies depending upon the nature of their operations. Companies in the mining and forest products field, for example, were in many instances established largely to supply foreign markets and for such companies the proportion of total sales going into export would be relatively large. On the other hand, for secondary manufacturing companies heavily dependent upon the domestic market, the proportion of total sales going into export would tend to be lower. Similarly some companies, because of the nature of their operations, will be more heavily dependent than others upon foreign sources for supplies, and comparisons relating to purchasing performance should take such structural differences into account.

Financial information requested in the survey relates mainly to profits, dividends and outside financing divided between domestic and foreign sources. These data permit examination of the proportion of net profits paid out as dividends, shifts between foreign and domestic sources of financing and other relationships which facilitate assessment of the role of international companies in financing Canada's development.

Statistical information on income, expenses, earnings and dividends was requested for each of the two company fiscal years ending nearest December 31st, 1964 and December 31st, 1965. Accordingly, Sections 1 and 2 dealing with "Income, Expenses,

Earnings and Dividends" and "Current International Transactions" respectively, together with supporting data in Appendices III to VII inclusive, are based on returns for those two years.

Information on financing was requested for quarterly periods beginning with the 4th quarter of 1964. Thus Section 3 dealing with this subject and supporting data in Appendix VIII, gives figures on financing during calendar year 1965, these figures being based on changes in asset and liability positions between the end of the 4th quarter 1964 and the end of the 4th quarter of 1965.

The survey includes non-financial companies incorporated in Canada with assets exceeding \$5 million and whose voting shares are more than 50 per cent held by a non-resident corporation. By September 1966, 294 returns had been received, many of these representing consolidations of a number of affiliated companies. At the same date, 69 returns were still outstanding but some 63 of these companies have subsequently filed a return or indicated their intention to file a return. Of the 294 returns received by September 1966, 266 were sufficiently complete to be included in this report. The companies covered in this report had sales in 1964 amounting to \$13,562 million, increasing to \$15,132 million in 1965. This volume of business is approximately 20 per cent of the business carried on by all non-financial, non-government corporations in Canada. The importance of these corporations is somewhat greater in the mining and manufacturing industries, where their activities accounted for about one third of the total industry sales in the two years 1964 and 1965.

The reporting corporations accounted for a substantial proportion of the business conducted by all non-financial corporations in Canada more than 50 per cent foreign owned. This proportion was about 60 per cent for all industries and about 70 per cent in the manufacturing and mining field.

A fuller description of the technical features of the survey including the industry classification used, and the response received is contained in Appendix I. Copies of relevant letters and questionnaire forms are contained in Appendix II.

The survey has been undertaken as a joint project of the Dominion Bureau of Statistics and the Department of Trade and Commerce.

WALTER E. DUFFETT,

*Dominion Statistician,
Dominion Bureau of Statistics.*

Ottawa, Canada
May, 1967.

J. H. WARREN,

*Deputy Minister,
Department of Trade and Commerce.*

SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
 - ... figures not appropriate or not applicable.
 - nil or zero.
 - amount too small to be expressed.
 - ▷ preliminary figures.
 - * revised figures.

SECTION 1. INCOME, EXPENSES, EARNINGS AND DIVIDENDS

Income

In each of the years covered by the survey more than 97 per cent of the total income of the reporting companies was derived from operating sales. By far the largest proportion of sales were to Canadian buyers, 81 per cent and 82 per cent in 1964 and 1965 respectively. The balance represented exports. Exports of these companies totalled \$2.5 billion in 1964 and \$2.7 billion in 1965. Of these totals, approximately 50 per cent represented sales to parents and affiliated companies. In only three of the industry groups¹ tabulated did export sales represent the largest proportion of total sales. Two of these groups are mining and primary metals and the pulp and paper industries. In mining and primary metals, a little more than 50 per cent of sales were to the export market and in the case of the pulp and paper industry about two thirds of the sales were for export. Companies in these industries are principally engaged in developing and processing Canada's mineral and forest resources for sale in both Canadian and world markets. The third group was that classified to wholesale trade where more than 50 per cent of the sales were for export. This latter group is heavily influenced by the operations of grain companies. In most other manufacturing industries and in the oil and gas industry exports amounted to about 10 per cent of total sales with individual industries ranging from 8 per cent to 13 per cent. While exports in these latter industries represented a relatively small proportion of total sales, the value of exports was substantial, amounting to \$1.1 billion in 1964 and \$1.2 billion in 1965.

Receipts by the reporting companies, other than from sales, were relatively small amounting to less than 3 per cent of total income in both 1964 and 1965. By far the largest proportion of such receipts came from Canadian sources. These represented income from rents, royalties, management fees, interest and other similar items.

Expenses

Most of the current expenses of the reporting companies, about 80 per cent, were incurred in Canada. Of the total expenses about 60 per cent went for purchase of goods and the remaining 40 per cent were largely payments in Canada for salaries and wages.

While the largest proportion of goods purchased, nearly 70 per cent, was obtained in Canada, a substantial part of the outlays was for imported goods amounting to \$2.1 billion and \$2.6 billion in 1964 and 1965 respectively. Purchases from affiliated companies accounted for more than 70 per cent of all goods imported in both years. This reflects a greater dependence on affiliates as a source of supply than as a market. The pattern of purchases varied widely

as among different industries. The pulp and paper industry and the service industries, other than wholesale trade, both directed over 90 per cent of their buying to Canadian sources. Companies in the mining, oil and gas, food and beverage industries and in the wholesale trade also relied heavily on Canadian sources for their merchandise purchases, to the extent of about 75 per cent of all such outlays. At the opposite end of the scale are companies in the transportation equipment industry, where about 50 per cent of all purchases were made abroad. In other manufacturing industries, the imported portion was about one third.

Current expenses of the reporting companies, other than for the purchase of merchandise, were incurred largely in Canada. Such payments made outside Canada amounted to less than 5 per cent of the total and covered interest, royalties, management fees, research and development and similar items.

Earnings and their Disposition

The reporting companies showed a profit, before provisions for depreciation and income tax, of close to \$2 billion in 1964 and over \$2.1 billion in 1965. Of this amount about one third was provided for depreciation allowances, a little more than one quarter was set aside for Canadian income tax, about 19 per cent was credited to retained earnings and the remainder paid out in the form of dividends. Of the dividends paid, about 10 per cent went to Canadian shareholders and 90 per cent to shareholders abroad. The latter dividend payments are subject to a withholding tax and of the \$352 million credited to foreign shareholders in 1965, probably not much more than \$300 million was actually paid abroad and the remainder went to the Federal Government as withholding tax. In short, of the total funds generated in the business more than one quarter was paid to the Canadian Government in income tax, over one half was retained in the Canadian business either in the form of depreciation allowances or retained earnings and about 15 per cent went abroad in the form of dividends after withholding tax. Dividend payments in total represented about one half of the net profits of the companies after tax.

While dividend payments as a percentage of net profits changed only moderately from 48.3 per cent in 1964 to 50.8 per cent in 1965, there was a wide variation as among individual industries. In addition, there was little consistency from year to year by industry. An examination of individual company operations reveals that a number of companies paid a dividend in one year much in excess of that year's profit. This suggests that it is not uncommon to accumulate profits over a longer period and periodically pay a large dividend out of these accumulated profits. A longer time series than the two years now available would be necessary to ascertain any established pattern of dividend disbursement by individual companies.

¹ See industry classification in Appendix I.

Year-to-year Changes in Income, Expenses, Earnings and Dividends

The data available from the survey on income and expenses cover only the years 1964 and 1965. For this reason it is difficult to evaluate any year-to-year changes that may have taken place.

Between 1964 and 1965, both total income and total expenses of the reporting companies increased by about 12 per cent. At the same time net profits rose by 5 per cent after significantly greater charges for depreciation. About the same amount was credited to retained earnings in both years and the increase in profits in 1965 compared to the increase in dividends. Dividend payments abroad rose by 8 per cent and those in Canada by 27 per cent.

The largest increase in sales in 1965 was to the Canadian market, with an increase of over 12 per cent. Export sales rose by about 9 per cent. On the expenditure side purchases of merchandise were

higher by 13 per cent, with a 22 per cent increase in imports and a 9 per cent rise in Canadian purchases. Current expenses other than for merchandise represented a slightly smaller proportion of the total in 1965. While such expenses abroad rose by 13 per cent those in Canada advanced by 10 per cent.

Geographic Distribution of Transactions

The bulk of the foreign transactions of the reporting companies were with the United States. Exports to the United States amounted to more than 60 per cent of the total in both years. In 1964, 72 per cent of the goods imported came from that country rising to 77 per cent in 1965. These proportions are very similar to Canadian export and import trade as a whole. External payments for services and dividends were also largely to the United States. Such payments are closely related to the extent of foreign ownership of the companies. About 70 per cent of the paid-in capital held abroad of all reporting companies was held in the United States.

TABLE 1. Summary of Transactions with Individuals and Corporations in the United States, in Other Countries, and in Canada by All Reporting Corporations¹

	United States	Other foreign	Total foreign	Canada	Total
millions of dollars					
1964					
Sales	1,544.4	985.1	2,529.5	11,032.7	13,562.2
Other receipts	13.7	40.2	53.9	312.2	366.1
Total income	1,558.1	1,025.3	2,583.4	11,344.9	13,928.3
Purchases of merchandise	1,525.0	580.1	2,105.1	4,876.7	6,981.8
Other current expenses	191.4	30.3	221.7	4,770.3	4,992.0
Total merchandise purchases and current expenses	1,716.4	610.4	2,326.8	9,647.0	11,973.8
Profit before provisions and income taxes .....	...	...	...	...	1,954.5
Provision for income taxes .....	...	...	...	...	540.8
Other provisions including depreciation .....	...	...	...	...	663.5
Total deductions .....	...	...	...	...	13,178.1
Net profit .....	...	...	...	...	750.3
Balance of income credited to retained earnings .....	...	...	...	...	388.1
Dividends paid	286.8	38.3	325.1	37.1	362.2
Capital equipment purchased	78.8	12.2	91.0	481.5	572.5
1965					
Sales	1,732.5	1,013.4	2,745.9	12,386.5	15,132.4
Other receipts	20.6	34.1	54.7	346.2	400.9
Total income	1,753.1	1,047.5	2,800.6	12,732.7	15,533.3
Purchases of merchandise	1,971.7	596.0	2,567.7	5,325.3	7,893.0
Other current expenses	223.6	27.8	251.4	5,255.5	5,506.9
Total merchandise purchases and current expenses	2,195.3	623.8	2,819.1	10,580.8	13,399.9
Profit before provisions and income taxes .....	...	...	...	...	2,133.4
Provision for income taxes .....	...	...	...	...	581.3
Other provisions including depreciation .....	...	...	...	...	765.4
Total deductions .....	...	...	...	...	14,746.6
Net profit .....	...	...	...	...	786.7
Balance of income credited to retained earnings .....	...	...	...	...	387.4
Dividends paid	312.0	40.0	352.0	47.3	399.3
Capital equipment purchased	105.9	9.4	115.3	665.3	780.6

¹ Individual industry tables are provided in Appendix III.

TABLE 2. Dividends Paid as a Percentage of Net Profit by Industry

	1964			1965		
	Net profit	Dividend paid		Net profit	Dividend paid	
				millions of dollars	millions of dollars	
Mining and primary metals	87.4	29.5	33.7	85.5	24.4	28.5
Gas and oil	204.8	95.7	46.7	235.6	106.5	45.2
Machinery and metal fabricating	53.9	29.0	53.8	58.9	28.8	48.9
Transportation equipment	101.3	20.2	19.9	103.4	68.0	65.8
Electrical products	29.7	9.6	32.3	38.9	16.9	58.5
Chemical products	61.6	95.5	155.0	66.9	37.7	56.4
Food and beverages	51.2	24.7	48.2	51.3	23.2	45.2
Pulp and paper	80.8	21.6	26.7	74.8	44.8	59.9
Other manufacturing	41.0	20.9	50.9	23.3	31.6	135.6
Wholesale trade	12.9	5.6	43.4	16.8	9.2	54.8
Other non-manufacturing	25.7	10.0	38.9	31.3	8.1	25.9
Totals	750.3	362.2	48.3	786.7	399.3	50.8

SECTION 2. CURRENT INTERNATIONAL TRANSACTIONS

As a result of their international relationships, most foreign-owned subsidiary companies do a considerable volume of foreign business. Some companies serve as a source of supply to the parent for raw and processed materials, others rely on their parent for components. For this and a variety of other reasons there is a significant interchange of goods between subsidiary companies and their foreign affiliates. The fact of foreign ownership also involves transfer of funds as returns on capital invested and for management, research, advertising and other such services rendered.

In interpreting trade data obtained in the survey certain aspects of the statistics should be borne in mind. The figures on exports represent, for the most part, the value of sales made directly to foreign buyers, as recorded on each company's books. Similarly, figures on imports include only those purchases made directly by the reporting company from a foreign supplier and would not include goods of foreign origin purchased from a Canadian supplier. In the case of imports, figures reported include, for the most part, duties and transportation charges within Canada.

Merchandise Exports and Imports

In 1965, the reporting companies had exports totalling \$2.75 billion and imports of \$2.68 billion. The comparable figures for 1964 were \$2.53 billion and \$2.20 billion. These figures suggest that the reporting companies accounted for at least one third of all Canadian exports and about the same proportion of all imports, if foreign purchases of capital equipment are included.

In both years the value of exports by reporting companies exceeded the value of imports. However, the trade surplus in 1965 was considerably less than in 1964. This diminution in the trade surplus of reporting companies paralleled a similar movement in Canada's overall balance in merchandise trade. This trend reflected, in part, the prevalence during 1965 of excessive demand pressures in many sectors of the economy, which gave a special stimulus not only to higher imports but also to the retention of a larger proportion of Canadian produced goods for sale in the domestic market. In addition the sharp increase in two-way trade in certain trade-deficit industries, particularly transportation equipment, was also a significant factor in the lower surplus.

In addition to the aggregate trade figures for reporting companies, the tables in this section show the destination of exports and the source of imports as between the United States and other countries, the extent to which industry groups rely on exports as a market and on imports as a source of supply, and the extent of international transactions with foreign affiliates.

The international transactions of the subsidiary companies were largely with the United States. In 1965, 63 per cent of all exports went to that market and 77 per cent of all foreign purchases came from that country. This represented a somewhat greater proportion of trade than in 1964 when the United States accounted for 61 per cent of exports and 73 per cent of imports. In both years imports from the United States exceeded exports to that country with the deficit rising from \$59 million in 1964 to \$345 million in 1965. The value of exports to other foreign

countries exceeded imports in both years and the surplus on this account rose from \$393 million in 1964 to \$408 million in 1965.

As could be expected a substantial proportion of international merchandise transactions of the reporting companies was with parents and affiliates. In 1965, about 50 per cent of all foreign sales were to such affiliates and approximately 70 per cent of all purchases came from this source. Trade with affiliates in 1965, both in exports and imports represented a slightly larger proportion of the total than in 1964. In total, the value of imports from affiliates much exceeded exports to such companies. In 1965 imports amounted to \$1.9 billion and exports to \$1.4 billion. The apparent deficit on this account rose from less than \$300 million in 1964 to more than \$500 million in 1965.

The nature and movements of trade of the reporting companies taken as a whole mask a great deal of diversity in the patterns applicable to individual industry groups. While aggregate merchandise trade of companies was close to being in balance, with the value of exports moderately exceeding imports, in some individual industries, exports greatly exceeded imports and in others the reverse occurred.

The industries with a strong export orientation were those related to developing and distributing Canadian natural resources. The pulp and paper, mining and primary metals industries and wholesale trade all exported more than one half their total production. Exports by the wholesale trade were largely by grain dealers. The other major resource-oriented industry tabulated was the gas and oil sector. While exports here were substantial in dollar terms, they accounted for only about 10 per cent of total industry sales. In total, exports by resource-based industries amounted to \$1.85 billion in 1965 or two thirds of all foreign sales by reporting companies. Imports by these resource-oriented industries amounted to \$655 million² in 1965 leaving a favourable trade balance of about \$1.2 billion.

The pattern of trade in the other industries tabulated was heavily weighted towards imports. These industries sold about 90 per cent of their output in the Canadian market and relied to a considerable extent on imports for components and non-indigenous raw materials. Total imports of this group in 1965 amounted to \$2.0 billion while exports totalled about \$900 million.

While the transactions of subsidiaries as a whole, were largely with the United States, the extent of dependence on this market varied considerably by industry. Companies in the gas and oil, pulp and paper, and transportation³ equipment industries made more than 75 per cent of all foreign sales to that market, while more than two thirds of the

exports of the wholesale trade, food and beverage and miscellaneous manufacturing industries went to other foreign markets. Similarly, purchases from the United States ranged from 28 per cent of total imports in the gas and oil industry to more than 90 per cent in the transportation equipment and machinery industries.

The extent of dependency on foreign affiliates as a market and as a source of supply differed greatly as among individual industries, depending on the nature of the operation and the marketing arrangement. While on average about 50 per cent of all exports went to affiliates, 90 per cent of the sales by the machinery industry and two thirds of those by the mining and transportation equipment industries went to affiliates. On the other hand, in the wholesale trade, food and beverage, pulp and paper, chemical and miscellaneous manufacturing groups, more than half of foreign sales were to non-affiliates.

In most industries, affiliates were the principal source of foreign supply with the gas and oil, mining and machinery industries all obtaining more than 80 per cent of their total imports from affiliated companies. The only industries which directed more than one half their foreign purchases to non-affiliates were the service, pulp and paper and food and beverage industries.

Non-merchandise Transactions

The reporting companies made payments outside Canada for other than merchandise of \$547 million in 1964 rising to \$603 million in 1965. These payments much exceeded similar receipts from abroad which amounted to \$54 million in 1964 and \$55 million in 1965. About 58 per cent of these foreign payments, in both years, were in the form of dividends with the remainder representing payments of interest and outlays for such items as royalties, management fees, advertising and research. The fact that the reporting companies are all more than 50 per cent foreign owned entails substantial net payments in the form of returns on the capital invested and for the various services supplied by their parents. For this reason it may be expected that payments of this nature will much exceed receipts. However, in total, payment on non-merchandise account amounted to less than 4 per cent of total income of the companies.

Foreign payments both in dollar value and as a percentage of total income varied considerably as among individual industries. In 1965 these payments by the mining and pulp and paper industries accounted for about 7 per cent of total income while in the non-manufacturing industries not much more than 1 per cent of income was paid for such purposes. In other industry groups the proportion ranged from 2 to 5 per cent. In some industries there was a considerable year-to-year variation in payments accounted for largely by changes in dividend policy by a few companies.

² Including imports of \$198 million by the wholesale trade. While exports of this industry are largely by grain dealers, the imports are principally manufactured products.

³ Includes automotive equipment.

TABLE 3. Summary of International Transactions by All Reporting Corporations¹

	With the United States		With other foreign countries		Total	
	1964	1965	1964	1965	1964	1965
millions of dollars						
Current transactions:						
Exports sales	1,544.5	1,732.5	985.1	1,013.4	2,529.6	2,745.9
Merchandise imported	1,525.0	1,971.7	580.1	596.0	2,105.1	2,567.7
Capital equipment imported	78.8	105.9	12.2	9.3	91.0	115.2
Total import trade	1,603.8	2,077.6	592.3	605.3	2,196.1	2,682.9
Balance on merchandise trade	- 59.3	- 345.1	392.8	408.1	333.5	63.0
Other current receipts	13.7	20.7	40.2	34.0	53.9	54.7
Dividends paid ²	286.8	312.0	38.3	40.0	325.1	352.0
Other current payments	191.5	223.6	30.3	27.8	221.8	251.4
Total current payments	478.3	535.6	68.6	67.8	546.9	603.4
Balance on non merchandise transactions	- 464.6	- 514.9	- 28.4	- 33.8	- 493.0	- 548.7
Total receipts	1,558.2	1,753.2	1,025.3	1,047.4	2,583.5	2,800.6
Total payments	2,082.1	2,613.2	660.9	673.1	2,743.0	3,299.3
Current account balance	- 523.9	- 860.0	364.4	374.3	- 159.5	483.7
Selected capital transactions:³						
Net inflow of funds .....	..	459.1	..	22.3	..	481.4
Current and selected capital transactions:						
Balance .....	..	- 400.9	..	396.6	..	- 4.3

¹ Individual industry tables are provided in Appendix IV.² Includes some amount paid to the Federal Government as withholding tax.³ See Table 14.TABLE 4. Summary of Current International Transactions with Parents and Affiliates in the United States and in Other Foreign Countries by All Reporting Corporations¹

	In the United States		In other foreign countries	
	1964	1965	1964	1965
millions of dollars				
Export sales	929.8	1,094.0	297.3	299.2
Merchandise imported	1,078.0	1,441.3	413.4	441.8
Capital equipment imported	33.1	39.8	1.4	1.0
Total import trade	1,111.1	1,481.1	414.8	446.8
Balance on merchandise trade	- 181.3	- 387.1	- 117.5	- 147.6
Other current receipts	10.6	15.7	35.2	30.0
Dividends paid ²	280.6	305.8	30.7	33.9
Other current payments	116.9	132.2	25.2	20.9
Total current payments	397.5	438.0	55.9	54.8
Balance on non merchandise transactions	- 386.9	- 422.2	- 20.7	- 24.9
Total receipts	940.4	1,109.7	332.5	329.2
Total payments	1,508.6	1,919.0	470.6	501.6
Current account balance	- 568.2	- 809.3	- 138.1	- 172.4

¹ Individual industry tables are provided in Appendix VI.² Includes some amounts paid to the Federal Government as withholding tax.

TABLE 5. Summary of Current International Transactions with Individuals and Corporations other than Parents or Affiliates in the United States and in Other Foreign Countries by All Reporting Corporations¹

	In the United States		In other foreign countries	
	1964	1965	1964	1965
millions of dollars				
Export sales	614.7	638.5	687.8	714.2
Merchandise imported	447.0	530.5	166.7	154.2
Capital equipment imported	45.7	66.1	10.9	4.3
Total import trade	492.7	596.6	177.6	158.5
Balance on merchandise trade	122.0	41.9	510.2	155.7
Other current receipts	3.1	5.0	5.0	4.0
Dividends paid ²	6.2	6.2	7.6	6.1
Other current payments	74.6	91.4	5.1	6.8
Total current payments	80.8	97.6	12.7	12.9
Balance on non merchandise transactions	- 77.7	- 92.7	- 7.6	- 8.9
Total receipts	617.8	643.5	692.8	718.2
Total payments	573.5	694.2	190.3	171.4
Current account balance	44.3	- 50.7	503.5	546.8

¹ Individual industry tables are provided in Appendix VII.

² Includes some amounts that were paid to the Federal Government as withholding tax.

TABLE 6. Exports by Reporting Corporations

	1964	1965	Percentage of total sales	
			1964	1965
millions of dollars				
Mining and primary metals	353.7	356.8	54.4	52.1
Gas and oil	285.7	294.0	10.6	10.3
Machinery and metal fabricating	96.9	93.9	9.5	8.4
Transportation equipment	294.5	401.1	11.8	12.7
Electrical products	88.3	99.6	9.6	9.7
Chemical products	108.0	103.8	11.1	9.8
Food and beverages	127.1	117.6	9.0	8.2
Pulp and paper	697.4	731.8	66.9	65.3
Other manufacturing	71.1	73.7	7.9	7.5
Wholesale trade	400.9	463.7	54.9	56.7
Other industries	5.9	9.9	0.8	1.1
Totals	2,529.5	2,745.9	18.7	18.2

TABLE 7. Exports to Parents and Affiliates by Reporting Corporations

	1964	1965	Percentage of total exports	
			1964	1965
	millions of dollars			
Mining and primary metals	255.2	243.5	72.2	68.2
Gas and oil	175.0	174.3	61.3	59.3
Machinery and metal fabricating	85.0	85.0	87.7	90.6
Transportation equipment	137.5	272.3	46.7	67.9
Electrical products	41.6	54.4	47.1	54.6
Chemical products	48.6	44.5	45.0	42.9
Food and beverages	47.4	45.5	37.3	38.7
Pulp and paper	282.2	295.6	40.5	40.4
Other manufacturing	20.5	32.2	28.8	43.7
Wholesale trade	128.2	137.7	32.0	29.7
Other industries	5.9	8.2	99.0	82.8
Totals	1,227.1	1,393.1	48.5	50.7

TABLE 8. Exports by Geographic Destination by Reporting Corporations

	1964			1965		
	United States	Other foreign	Percentage of United States to total	United States	Other foreign	Percentage of United States to total
				millions of dollars		millions of dollars
Mining and primary metals	243.0	110.7	68.7	234.0	122.8	65.6
Gas and oil	260.7	24.9	91.3	266.2	27.8	90.5
Machinery and metal fabricating	50.5	46.4	52.1	59.7	34.1	63.6
Transportation equipment	185.4	109.1	63.0	306.3	94.8	76.4
Electrical products	33.7	54.6	38.2	45.1	54.5	45.3
Chemical products	66.5	41.5	61.6	62.9	41.0	60.5
Food and beverages	33.2	93.9	26.1	31.7	85.9	27.0
Pulp and paper	563.3	134.1	80.8	600.7	131.1	82.1
Other manufacturing	14.5	56.6	20.4	21.8	51.9	29.6
Wholesale trade	87.7	313.2	21.9	96.0	367.7	20.7
Other industries	5.9	-	100.0	8.1	1.8	81.8
Totals	1,544.5	985.1	61.1	1,732.5	1,013.4	63.1

TABLE 9. Imports by Reporting Corporations¹

	1964	1965	Percentage of total purchases ¹	
			1964	1965
millions of dollars				
Mining and primary metals	59.9	67.4	22.8	22.1
Gas and oil	329.9	355.7	24.4	24.1
Machinery and metal fabricating	230.7	268.9	39.5	41.1
Transportation equipment	687.5	1,010.5	46.8	54.1
Electrical products	140.5	162.8	28.9	29.5
Chemical products	160.3	185.6	32.1	31.0
Food and beverages	195.5	169.1	22.3	19.0
Pulp and paper	28.5	32.0	6.8	6.8
Other manufacturing	150.5	171.5	32.4	32.8
Wholesale trade	171.3	200.4	25.6	26.2
Other industries	41.5	59.1	8.7	10.2
Totals	2,196.1	2,683.0	29.1	30.9

¹ Including purchases of capital equipment.TABLE 10. Imports¹ From Parents and Affiliates by Reporting Corporations

	1964	1965	Percentage of total imports ¹	
			1964	1965
millions of dollars				
Mining and primary metals	44.2	54.7	73.8	81.2
Gas and oil	293.1	311.7	88.8	87.6
Machinery and metal fabricating	186.3	216.5	80.7	80.5
Transportation equipment	461.3	730.2	67.1	72.3
Electrical products	96.2	116.4	68.4	71.5
Chemical products	89.4	100.2	55.8	54.0
Food and beverages	69.0	68.8	35.3	40.7
Pulp and paper	9.6	9.6	33.7	30.0
Other manufacturing	99.6	113.5	66.2	66.2
Wholesale trade	161.4	189.0	94.2	94.3
Other industries	15.7	17.2	37.8	29.1
Totals	1,525.8	1,927.8	69.5	71.9

¹ Including purchases of capital equipment.

TABLE 11. Imports¹ by Geographic Source by Reporting Corporations

	1964			1965		
	United States	Other foreign	Percentage of United States to total	United States	Other foreign	Percentage of United States to total
	millions of dollars			millions of dollars		
Mining and primary metals	49.4	10.5	82.5	56.2	11.3	83.3
Gas and oil	92.2	237.7	27.9	99.0	256.7	27.8
Machinery and metal fabricating	212.2	18.6	91.9	248.4	20.5	92.4
Transportation equipment	634.1	53.3	92.2	962.2	48.3	95.2
Electrical products	115.3	25.2	82.1	136.2	26.6	83.7
Chemical products	141.1	19.2	88.0	162.1	23.5	87.3
Food and beverages	89.6	105.9	45.8	90.7	78.4	53.6
Pulp and paper	22.1	6.3	77.8	24.0	7.9	75.2
Other manufacturing	128.5	22.0	85.4	147.9	23.6	86.2
Wholesale trade	87.3	83.9	51.0	108.5	91.9	54.1
Other industries	31.8	9.7	76.6	42.4	16.6	72.0
Totals	1,603.8	592.3	73.0	2,077.6	605.3	77.4

¹ Including purchases of capital equipment.

TABLE 12. Non-merchandise International Transactions by Reporting Corporations

	Receipts from abroad		Payments abroad ¹		Payments abroad as percentage of total income	
	1964	1965	1964	1965	1964	1965
millions of dollars						
Mining and primary metals	0.8	1.6	58.5	51.6	8.9	7.4
Gas and oil	13.6	17.6	112.1	129.2	4.0	4.4
Machinery and metal fabricating	1.5	1.3	48.8	48.6	4.6	4.2
Transportation equipment	15.5	10.8	52.5	112.4	2.1	3.5
Electrical products	1.2	1.2	19.9	30.1	2.1	2.9
Chemical products	5.6	7.7	109.3	51.0	11.1	4.7
Food and beverages	2.5	2.3	36.4	36.1	2.6	2.5
Pulp and paper	2.1	2.6	51.0	80.2	4.8	7.0
Other manufacturing	3.0	4.0	32.0	41.2	3.5	4.1
Wholesale trade	0.9	0.7	7.3	10.8	1.0	1.3
Other industries	7.1	4.9	19.1	12.2	2.3	1.3
Totals	53.9	54.7	546.9	603.4	3.9	3.9

¹ Includes dividends and other current payments.

SECTION 3. FINANCING

Sources of Funds

In general, funds required by business for purposes such as plant and equipment expansion, inventory accumulation and extension of credit are derived from three sources. A major source is the internal generation within the company through earnings retained in the business after dividend and income tax payments and through depreciation allowances and other provisions. The second principal source is external financing from outside the company either through borrowings or by sale of equity. The third source of funds is through the liquidation of assets, principally financial claims in the form of bonds and stocks. The latter source of funds does not appear to be important in Canada for subsidiaries of foreign-owned companies.

During 1965 total new financing including retained earnings, by the reporting companies amounted to \$1,045 million. In addition, depreciation charges and other provisions amounted to \$765 million. This meant that in 1965 over \$1.8 billion in funds were available to these companies. Of this total, close to \$1.2 billion was generated within the companies through retained earnings and depreciation allowances. The remaining \$658 million was raised from external sources.

The major external suppliers of funds to the subsidiaries were their parents and affiliated companies. Close to 60 per cent of the total came from this source. This was made up of \$274 million in increased indebtedness and \$113 million in increased equity holdings. A second major source was from bank loans which rose by \$167 million. Other sources were long term borrowings, \$87 million, and added equity holdings (other than from parents and affiliates) \$37 million. At the same time, short term loans outstanding declined by \$20 million.

The largest part of the external financing was funds from the United States. Liabilities owing (and paid-in capital held) in that country increased by \$459 million and accounted for about 70 per cent of all external financing. About 27 per cent, \$176 million, came from Canadian sources. Foreign countries other than the United States accounted for only about 3 per cent of the additional funds supplied.

The financing obtained in the United States was largely supplied by parent and affiliated companies, which accounted for \$323 million of the \$459 million total, or 70 per cent. Of this, \$219 million was in the form of loans and \$104 million in increased equity holdings. The other major form of financing in the United States was from sales of bonds and other long term borrowings. Such debt outstanding rose by \$96 million in 1965. In addition, loans from banks in the United States increased by \$41 million.

Financing from Canadian sources was chiefly in the form of increased borrowings from the chartered banks. This source accounted for \$127 million, or 72 per cent of all funds obtained in Canada. Other sources in Canada included loans from Canadian affiliates, which increased by \$40 million, and sales of equity to Canadians of \$37 million. It is worthy of note that in 1965 net sales of equity to other than parents were made entirely to Canadians. During 1965, long term debt owing in Canada showed a moderate decline and short term loans outstanding other than from banks were reduced by \$20 million.

The funds obtained from foreign countries, other than the United States, amounted to only \$22 million. This was entirely obtained from parent and affiliated companies. Advances from parents rose by \$15 million and equity holdings by \$9 million. At the same time, bank loans in these foreign countries showed a slight decline.

All industry groups,⁴ with the exception of the mines and primary metal sectors, acquired funds from external sources in 1965. The largest users were firms in the transportation equipment industry, with about \$200 million additional. These were followed by companies in the gas and oil industry with \$123 million and in the chemical industry with \$93 million.

The largest users of funds relied principally on United States sources. In the transportation equipment industry, \$149 million of the approximate \$200 million total came from the United States, principally in the form of advances from parents. The Canadian financing of firms in this industry was largely in the form of advances from Canadian affiliates. Increased funds for the oil and gas industry came almost entirely from the United States in the form of United States bank loans, advances from parent companies and sale of equity to the parents. The major source of funds for the chemical industry was sale of equity, principally to the United States parents, but also to affiliates in other countries and to the Canadian public. The only industry group relying principally on bond financing was the pulp and paper industry with the bonds being sold primarily in the United States.

Some of the industry groups acquired most of their financing in 1965 from Canadian sources. These groups included wholesale trade, electrical products and the machinery and metal fabricating industries. In almost every case these funds were obtained principally from bank borrowings.

⁴ See industry classification on page 37.

Investment in Domestic and Foreign Affiliates

The only use of funds requested from the surveyed corporations was to indicate the amounts receivable by the reporting corporations or investments in parents or affiliates in the three geographic regions. These data are shown in Table 19. Such receivables or investments in parents and affiliates totalled \$895 million in 1965, an increase of \$159 million over the 1964 total. This represented principally, receivables from and investments in Canadian affiliates, which increased by \$125 million to reach a total of \$495 million. These receivables or investments in parents and affiliates in the United States increased by \$40 million in 1965 and totalled \$192 million. There was a moderate decline of \$6 million in foreign countries, other than the United States. However, the amounts invested in other foreign countries still slightly exceeded those made in the United States.

Quarterly Information

Balance sheet information for selected asset, liability and capital items was provided on a quarterly basis by the reporting corporations for the fourth

quarter 1964, for the four quarters of 1965 and continuing into 1966. This quarterly information proved very useful in analyzing sources of financing, retained earnings, etc. which are obtainable on a calendar year basis. However, because of the short time period for which the data have been provided it is not possible to assess the significance of quarterly movements. This quarterly information is contained in Table 20 by geographic areas, — the United States, other foreign countries and Canada. Table 21 indicates the source of funds from these three geographic areas for the four quarters of 1965. At the end of 1964 the total debt outstanding, and capital stock issued, of the reporting corporations amounted to \$5,630.4 million. Because of the magnitude of this item, changes in a quarter can easily amount to 1 per cent or \$50 million and such movements in themselves may be indications of short term adjustments in funds required in the business rather than longer term trends. For example, in the first quarter of 1965, corporations borrowed \$42.1 million from foreign banks and this action was not repeated during the remainder of the year, but rather a net reduction in foreign bank loans was effected during the last three quarters of 1965.

TABLE 13. Current Savings of Reporting Corporations by Industry

	1964		1965			
	Current retained earnings	Depreciation and similar reserves	Current savings	Current retained earnings	Depreciation and similar reserves	Current savings
millions of dollars						
Mining and primary metals	57.9	62.9	120.8	61.1	64.4	125.5
Gas and oil	109.0	192.4	301.4	129.1	203.5	332.6
Machinery and metal fabricating	24.9	51.3	76.2	30.1	55.6	85.7
Transportation equipment	81.1	124.3	205.4	35.3	170.3	205.6
Electrical products	20.0	29.5	49.5	22.0	29.2	51.2
Chemical products	- 34.0	48.6	14.6	29.2	55.8	85.0
Food and beverages	26.5	25.1	51.6	28.1	26.3	54.4
Pulp and paper	60.1	70.0	130.1	30.0	75.4	105.4
Other manufacturing	19.9	39.0	58.9	- 8.3	60.9	52.6
Wholesale trade	7.3	3.6	10.9	7.6	4.5	12.1
Other non-manufacturing	15.6	16.7	32.3	23.2	19.6	42.8
Totals	388.1	663.4	1,051.5	387.4	765.5	1,152.9

TABLE 14. External Financing of the Reporting Corporations

	1964 ¹	1965 ¹	Change
millions of dollars			
Funds from the United States			
From parents and affiliates:			
Loans, advances and other credits	1,054.6	1,273.3	218.7
Investment in equity	1,466.0	1,569.9	103.9
Sub-totals	2,520.6	2,843.2	322.6
From other sources:			
Loans and other credits	422.9	560.2	137.3
Investment in equity	70.8	70.0	-.8
Sub-totals	493.7	630.2	136.5
Total funds from United States	3,014.3	3,473.4	459.1
Funds from other foreign countries			
From parents and affiliates:			
Loans, advances and other credits	318.6	333.7	15.1
Investment in equity	559.9	569.3	9.4
Sub-totals	878.5	903.0	24.5
From other sources:			
Loans and other credits	8.2	6.0	- 2.2
Investment in equity	83.1	83.1	-
Sub-totals	91.3	89.1	- 2.2
Total funds from other foreign countries	969.8	992.1	22.3
Funds from Canada			
From affiliates:			
Loans, advances and other credits	158.2	198.5	40.3
Investment in equity	6.2	6.2	-
Sub-totals	164.4	204.7	40.3
From other sources:			
Loans and other credits	1,088.6	1,187.1	98.5
Investment in equity	393.0	430.5	37.5
Sub-totals	1,481.6	1,617.6	136.0
Total from Canadian sources	1,646.0	1,822.3	176.3

¹ The figures shown for 1964 and 1965 represent balance due at the end of the calendar year. The change represents net financing during 1965.

TABLE 15. Analysis of the Geographical Source of Funds by Type of Finance for the Year 1965

	United States	Other foreign	Canada	Total
millions of dollars				
Bank loans	41.3	- 2.0	127.3	166.6
Advances or receivables from parents and affiliates	218.8	15.1	40.3	274.2
Short-term loans	-	-	- 20.2	- 20.2
Bonds and debentures	75.9	-	- 1.0	74.9
Other long-term debt	20.0	-	- 7.8	12.2
Net total by borrowing	356.0	13.1	138.6	507.7
Increases in equity by sales to parents and affiliates	103.9	9.4	-	113.3
Increases in equity by sales to others	- 0.8	-	37.5	36.7
Net total by sale of equity	103.1	9.4	37.5	150.0
Total net source of funds by borrowing and sale of equity	459.1	22.3	176.3	657.7

TABLE 16. Selected Liabilities Owing to (and Paid-in Capital Held by) Individuals and Corporations in the United States, in Other Foreign Countries and in Canada for All Reporting Corporations¹

	1964	1965	Change	1964	1965	Change
millions of dollars						
	In the United States			In other foreign countries		
Canadian chartered bank loans						
Foreign bank loans	163.1	204.4	41.3	6.6	4.6	- 2.0
Due to parents and affiliates	1,054.6	1,273.3	218.7	318.6	333.7	15.1
Short-term loans						
Bonds and debentures	167.5	232.3	75.8	0.6	0.5	- 0.1
Other long-term debt	102.5	122.6	20.1	1.1	0.9	- 0.2
Paid capital by parents and affiliates	1,466.0	1,569.9	103.9	559.8	569.3	9.5
Paid-in capital by others	70.7	69.9	- 0.8	83.1	83.1	
Totals	3,014.4	3,473.4	459.0	969.8	992.1	22.3
	In Canada			Total		
Canadian chartered bank loans	286.1	413.4	127.3	286.1	413.4	127.3
Foreign bank loans	-	-	-	169.7	209.0	39.3
Due to parents and affiliates	158.2	198.5	40.3	1,531.4	1,805.5	274.1
Short-term loans	98.8	78.6	- 20.2	98.8	78.6	- 20.2
Bonds and debentures	602.8	601.9	- 0.9	760.9	835.7	74.8
Other long-term debt	101.0	93.1	- 7.9	204.6	216.6	12.0
Paid capital by parents and affiliates	6.1	6.1	-	2,031.9	2,145.3	113.4
Paid-in capital by others	393.0	430.5	37.5	546.8	583.5	36.7
Totals	1,646.0	1,822.1	176.1	5,630.2	6,287.6	657.4

¹ Individual industry tables are provided in Appendix VIII.

TABLE 17. Selected Sources of Funds from Individuals or Corporations in the United States, in Other Foreign Countries and in Canada, by Industry for 1965

	United States	Other foreign	Canada	Total
millions of dollars				
Bank loans:				
Mining and primary metals	0.2	-	2.6	2.8
Gas and oil	48.8	-	18.3	67.1
Machinery and metal fabricating	-	-	14.1	14.1
Transportation equipment	-	-	12.3	12.3
Electrical products	-	-	8.5	8.5
Chemical products	-	-	7.7	7.7
Food and beverages	- 1.7	-	11.4	9.7
Pulp and paper	- 0.2	-	9.5	9.3
Other manufacturing	-	-	1.3	1.3
Wholesale trade	- 5.5	- 2.0	34.7	27.2
Other non-manufacturing	- 0.3	-	6.9	6.6
Totals	41.3	- 2.0	127.3	166.6
Parents and affiliates:				
Mining and primary metals	- 9.2	- 7.3	4.5	- 12.0
Gas and oil	53.2	5.9	2.4	63.5
Machinery and metal fabricating	8.9	2.9	- 1.3	10.2
Transportation equipment	135.0	1.4	32.6	169.0
Electrical products	4.0	5.1	1.0	10.1
Chemical products	16.1	- 1.2	- 4.5	10.6
Food and beverages	2.4	- 1.1	-	1.2
Pulp and paper	- 4.1	- 0.4	2.3	- 2.4
Other manufacturing	2.1	1.0	0.4	4.0
Wholesale trade	0.1	8.7	4.0	13.2
Other non-manufacturing	7.7	0.2	- 1.0	6.9
Totals	218.7	15.2	40.4	274.3

**TABLE 17. Selected Sources of Funds from Individuals or Corporations in the United States,
in Other Foreign Countries and in Canada, by Industry for 1965 — Concluded**

	United States	Other foreign	Canada	Total
millions of dollars				
Short-term loans:				
Mining and primary metals	—	—	— 1.9	— 1.9
Gas and oil	—	—	— 8.0	— 8.0
Machinery and metal fabricating	—	—	5.5	5.5
Transportation equipment	—	—	0.5	0.5
Electrical products	—	—	1.1	1.1
Chemical products	—	—	— 2.3	— 2.3
Food and beverages	—	—	— 7.0	— 7.0
Pulp and paper	—	—	0.4	0.4
Other manufacturing	—	—	— 1.5	— 1.5
Wholesale trade	—	—	— 1.8	— 1.8
Other non-manufacturing	—	—	— 5.3	— 5.3
Totals	—	—	— 20.3	— 20.3
Bonds and debentures:				
Mining and primary metals	—	—	— 2.0	— 2.0
Gas and oil	— 0.6	—	— 33.3	— 33.9
Machinery and metal fabricating	3.8	—	5.1	8.9
Transportation equipment	13.8	—	6.9	20.7
Electrical products	1.0	—	— 0.5	0.5
Chemical products	— 0.1	—	4.0	3.9
Food and beverages	—	—	— 1.9	— 1.9
Pulp and paper	45.1	—	— 1.7	43.4
Other manufacturing	10.2	—	14.6	24.8
Wholesale trade	—	—	—	—
Other non-manufacturing	2.7	—	7.8	10.5
Totals	75.9	—	— 1.0	74.9
Other long-term debt:				
Mining and primary metals	5.4	—	—	5.4
Gas and oil	— 0.5	—	— 1.9	— 2.4
Machinery and metal fabricating	—	—	— 1.0	— 1.0
Transportation equipment	—	— 0.2	— 2.3	— 2.5
Electrical products	—	—	— 0.5	— 0.5
Chemical products	—	—	— 0.4	— 0.4
Food and beverages	15.0	—	— 0.4	14.6
Pulp and paper	— 2.7	—	— 6.0	— 8.7
Other manufacturing	3.0	—	7.0	10.0
Wholesale trade	—	—	— 1.0	— 1.0
Other non-manufacturing	—	—	— 1.5	— 1.5
Totals	20.2	— 0.2	— 8.0	12.0
Paid-in capital by parents and affiliates:				
Mining and primary metals	—	— 4.7	—	— 4.7
Gas and oil	33.6	1.8	—	35.4
Machinery and metal fabricating	1.0	—	—	1.0
Transportation equipment	—	—	—	—
Electrical products	—	—	—	—
Chemical products	50.0	12.3	—	62.3
Food and beverages	—	—	—	—
Pulp and paper	—	—	—	—
Other manufacturing	19.3	—	—	19.3
Wholesale trade	—	—	—	—
Other non-manufacturing	—	—	—	—
Totals	103.9	9.4	—	113.3
Paid-in capital by others:				
Mining and primary metals	—	—	—	—
Gas and oil	— 2.7	—	3.5	0.8
Machinery and metal fabricating	—	—	—	—
Transportation equipment	—	—	— 1.4	— 1.4
Electrical products	—	—	1.8	1.8
Chemical products	—	—	10.9	10.9
Food and beverages	—	—	—	—
Pulp and paper	—	—	16.0	16.0
Other manufacturing	1.9	—	6.6	8.5
Wholesale trade	—	—	—	—
Other non-manufacturing	—	—	—	—
Totals	— 0.8	—	37.4	36.6

TABLE 18. Investments in Affiliated Companies

	1964	1965	Change	1964	1965	Change
	millions of dollars					
	In the United States			In other foreign countries		
Purchase of investments in shares in affiliates	14.1	12.2	- 1.9	84.7	71.9	- 12.8
Advances to or receivables from parents and affiliates	138.1	179.5	41.4	129.4	136.6	7.2
Total due from or invested in parents and affiliates	152.2	191.7	39.5	214.1	208.5	- 5.6
	In Canada			Total		
Purchase of investments in shares in affiliates	160.2	208.5	48.3	258.9	292.5	33.6
Advances to or receivables from parents and affiliates	210.5	286.8	76.3	478.0	602.9	124.9
Total due from or invested in parents and affiliates	370.7	495.3	124.6	736.9	895.4	158.5

TABLE 19. Selected Liabilities and Paid-in Capital Balances with Origins in the United States, in Other Foreign Countries and in Canada, by Quarter for All Reporting Corporations

	4th quarter 1964	1965			
		1st quarter	2nd quarter	3rd quarter	4th quarter
millions of dollars					
In the United States:					
Canadian chartered bank loans	-	-	-	-	-
Foreign bank loans	163.1	207.2	210.9	206.8	204.4
Due to parents and affiliates	1,054.6	1,073.0	1,109.0	1,173.1	1,273.3
Short-term loans	-	-	-	-	-
Bonds and debentures	157.5	162.2	165.6	175.5	233.3
Other long-term debt	102.5	124.5	101.3	111.3	122.6
Paid-in capital by parents and affiliates	1,466.0	1,518.7	1,562.0	1,564.9	1,569.9
Paid-in capital by others	70.8	73.7	72.9	71.8	69.9
Totals	3,014.5	3,159.3	3,221.7	3,303.4	3,473.4
In other foreign countries:					
Canadian chartered bank loans	-	-	-	-	-
Foreign bank loans	6.6	4.6	5.6	5.6	4.6
Due to parents and affiliates	318.6	325.5	322.5	332.7	333.7
Short-term loans	-	0.1	0.2	0.2	-
Bonds and debentures	0.6	0.5	0.5	5.9	0.5
Other long-term debt	1.1	0.3	4.0	0.2	0.9
Paid-in capital by parents and affiliates	559.8	559.5	572.5	567.8	569.3
Paid-in capital by others	83.1	82.9	83.4	83.8	83.1
Totals	969.8	973.4	988.7	996.2	992.1
In Canada:					
Canadian chartered bank loans	286.1	320.4	351.9	363.7	413.4
Foreign bank loans	-	-	-	-	-
Due to affiliates	158.2	165.1	175.7	170.0	198.5
Short-term loans	98.8	76.7	77.2	90.7	78.6
Bonds and debentures	602.8	601.8	589.8	598.5	601.9
Other long-term debt	101.0	96.8	85.8	87.2	93.2
Paid-in capital by parents and affiliates	6.2	6.2	6.2	6.2	6.2
Paid-in capital by others	393.0	403.8	439.8	430.0	430.5
Totals	1,646.1	1,670.8	1,716.4	1,746.3	1,822.3

**TABLE 20. Selected Sources of Funds from Individuals or Corporations in the United States,
in Other Foreign Countries and in Canada, by Quarter for the Year 1965
for All Reporting Corporations**

	1st quarter	2nd quarter	3rd quarter	4th quarter
millions of dollars				
In United States:				
Canadian chartered bank loans	-	-	-	-
Foreign bank loans	44.1	3.7	- 4.1	- 2.4
Parents and affiliates	18.4	36.0	64.1	100.2
Short-term loans	-	-	-	-
Bonds and debentures	4.7	3.4	9.9	57.8
Other long-term debt	22.0	- 23.2	10.0	11.3
Paid-in capital by parents and affiliates	52.7	43.3	2.9	5.0
Paid-in capital by others	2.9	- 0.8	- 1.1	- 1.9
Totals	144.8	62.4	81.7	170.0
In other foreign countries:				
Canadian chartered bank loans	-	-	-	-
Foreign bank loans	- 2.0	1.0	-	- 1.0
Parents and affiliates	7.0	- 3.0	10.2	1.0
Short-term loans	0.1	0.1	-	- 0.2
Bonds and debentures	- 0.1	-	5.4	- 5.4
Other long-term debt	- 0.8	3.7	- 3.8	0.7
Paid-in capital by parents and affiliates	- 0.3	13.0	- 4.7	1.5
Paid-in capital by others	- 0.2	0.5	0.4	- 0.7
Totals	3.6	15.3	7.5	- 4.1
In Canada:				
Canadian chartered bank loans	34.3	31.5	11.8	49.7
Foreign bank loans	-	-	-	-
Affiliates	6.9	10.6	- 5.7	28.5
Short-term loans	- 22.1	0.5	13.5	- 12.1
Bonds and debentures	- 1.0	- 12.0	8.7	3.4
Other long-term debt	- 4.2	- 11.0	1.4	6.0
Paid-in capital by affiliates			-	-
Paid-in capital by others	10.8	26.0	0.2	0.5
Totals	24.7	45.6	29.9	76.0

Financing of Reporting Corporations in 1965 by Industry Groups

Mining and Primary Metal Industries

There was a net decrease in financing from the United States for the corporations in the mining and primary metal industries in 1965 and funds from this source declined by \$3.6 million. These corporations borrowed \$5.6 million from other creditors but this was more than offset by a decrease in credit from parents and affiliates of \$9.2 million. The loans from

other creditors in the United States represent long-term borrowing of \$5.4 million and bank loans of \$2 million.

The only net financing in other foreign countries was carried on with parents and affiliates. The result was a decrease in funds of \$12.0 million, \$4.7 million in the form of equity redemption.

Affiliates in Canada advanced \$4.5 million and other creditors show a net receipt of \$1.2 million for an increase in funds of \$3.3 million in 1965. This net repayment to other creditors represents a reduction in short-term loans of \$1.9 million and a similar reduced amount in bonds and debentures with loans from chartered banks increasing by \$2.6 million to an outstanding balance of \$21.4 million.

Financing from all countries decreased by \$12.4 million. Loans to parents and affiliates abroad were reduced by \$16.5 million while other long-term debt in the United States increased by \$5.4 million. Canadian chartered bank loans also increased by \$2.6 million.

Oil and Gas Industry

Companies in the gas and oil industry did their primary financing from the United States in 1965. Two thirds of the net increase (\$88.8 million) came from parents and affiliates. Loans and advances accounted for \$55.2 million and investments in equity for \$33.6 million. Loans from United States banks were increased by \$48.8 million from an outstanding balance at the end of 1964 of \$4.9 million.

The industry did little financing from other foreign countries. Loans and advances from parents and affiliates (\$5.9 million) accounted for the largest part.

Financing in Canada consisted mostly of repayment of creditors. Small advances were made by outsiders. Long-term debt was decreased by \$35.2 million and short-term loans were reduced from \$12.6 million to \$4.6 million.

The gas and oil industry had the second highest financing from the United States of all the industrial groups. The total of \$133.8 million was 29.1 per cent of all financing from that country. Financing from other foreign countries and Canada was insignificant by comparison.

Machinery and Metal Fabricating Industry

There was relatively little United States financing in the machinery and metal fabricating industry. Amounts owing to parents and affiliates increased by \$8.7 million while bond and debenture debt owing to others increased by \$3.7 million. Financing from other foreign countries consisted of loans from parents and affiliates of \$2.9 million.

Financing in Canada was more important than in either the United States or other foreign countries. Loans from Canadian chartered banks increased by \$14.1 million. Short-term loans increased by \$5.5 million while bonds and debentures increased by

\$5.1 million. Loans to affiliates decreased by \$1.3 million and other long-term debt by \$.9 million. The net source of funds from Canada amounted to \$22.5 million compared with \$13.4 million from the United States and \$2.9 million from other foreign countries.

Transportation Equipment Industry

The transportation equipment had the largest amount of financing from the United States of any of the other industrial groups. Amounts due to parents and affiliates increased by \$135.0 million. Bonds and debentures payable to others increased by \$13.8 million. There was no other type of financing.

Amounts due from parents and affiliates in other foreign countries increased by \$1.3 million, while there was a small decrease in other long-term debt from other creditors.

Amounts due to affiliates in Canada increased by \$32.6 million, bank loans by \$12.3 million, and bonds and debentures by \$6.9 million. There were decreases in other long-term debt (\$2.3 million) and in equity held by outsiders (\$1.4 million).

The transportation equipment industry was responsible for 30.1 per cent of all financing covered in this survey. About three quarters of the industry's financing was from the United States. In turn most of the financing in the United States was from loans and advances by parents and affiliates.

Electrical Products Industry

Financing in the United States was relatively unimportant in the electrical products industry. Loans from parents and affiliates (\$4.0 million) and an increase in bonds and debentures (\$1.0 million) made up the total. Loans and advances from parents and affiliates (\$5.1 million) made up the financing from other foreign countries.

Financing in Canada was more important to the electrical products industry than financing in the United States and other foreign countries. Canadian chartered bank loans were the largest source (\$8.5 million) followed by increases in equity held by others (\$1.8 million), and short-term loans (\$1.4 million). The total financing in Canada (\$11.4 million) was slightly larger than financing in the United States and other foreign countries combined.

Chemical Products Industry

Financing in the United States by corporations in the chemical products industry was nearly all by parents and affiliates. Investment in equity amounted to \$50.0 million and loans by affiliates to \$16.3 million.

Increase in equity amounting to \$12.3 million was the major form of financing from other foreign countries. Loans due to affiliates decreased by \$1.2 million.

Investment in equity by others in Canada of \$10.9 million was one of the few sizeable examples of increased Canadian equity participation in this survey. Canadian chartered bank loans of \$7.7 million and bonds and debentures of \$4.0 million were partly offset by reductions in loans to affiliates and short-term loans.

Food and Beverage Industry

Financing from the United States was relatively small for the food and beverage industry, in comparison with other industries but it still was the major source of financing. The main item was an increase in long-term debt of \$15.0 million. Financing from other foreign countries was of little importance, with amounts due to parents and affiliates decreasing by \$1.1 million.

Financing in Canada consisted of an increase in Canadian chartered bank loans (\$11.4 million) less reductions in short-term loans (\$7.0 million), bonds and debentures (\$1.9 million), and other long-term debt (\$.4 million). Net financing in Canada was very small compared with that from the United States.

Pulp and Paper Industry

Financing from the United States consisted mostly of bonds and debentures (\$45.1 million). This was more than one half of all bonds and debentures sold in the United States by industries in this survey. Some decreases were recorded including amounts due to affiliates (\$4.3 million) and other long-term debt (\$2.7 million). Financing from other foreign countries was of little importance. Amounts due to affiliates decreased by \$.4 million.

Financing in Canada consisted of a number of items. Investment in equity by non-affiliates amounted to \$16.0 million the largest increase of this type in the survey. Amounts due to affiliates increased by \$2.3 million and Canadian chartered bank loans increased by \$9.5 million while bonds and debentures (\$1.7 million) and other long-term debt (\$6.0 million) decreased. Financing in the United States accounted for about two thirds of the total with Canada supplying the remainder.

Other Manufacturing Industries

Financing from the United States by other manufacturing industries was by a variety of means. Investment in equity by affiliates was the largest (\$19.3 million) followed by bonds and debentures

(\$10.2 million). Financing from other foreign countries was relatively unimportant. Amounts due to affiliates increased by \$1.0 million.

Financing in Canada was done by a number of means. Increases in bonds and debentures (\$14.6 million), other long-term debt (\$7.0 million), and equity investment by non-affiliates (\$6.6 million) were the main items. Canadian chartered bank loans increased by \$1.3 million while short-term loans decreased by \$1.5 million.

It should be noted that other manufacturing covers a wide variety of industries. Hence the financing is not necessarily typical of any industry.

Wholesale Trade

Financing from the United States consisted largely of repayment of foreign bank loans of \$5.5 million. Financing from other foreign countries showed an increase in amounts due to affiliates of \$8.7 million and a decrease of \$2.0 million in foreign bank loans.

Financing in Canada consisted largely of an increase in Canadian chartered bank loans of \$34.6 million. This was 27.1 per cent of all Canadian chartered bank loans by industries in this survey. Amounts due to affiliates increased by \$3.9 million while short-term loans decreased by \$1.8 million. The wholesale trade industry received nearly all its financing from Canada and from chartered banks in particular.

Other Non-manufacturing Industries

There was relatively little financing in the United States by other non-manufacturing industries. Amounts due to affiliates increased by \$7.7 million and bonds and debentures by \$2.7 million. Financing from other foreign countries was of little importance to this industry.

Financing in Canada was from a number of sources. Bonds and debentures increased by \$7.8 million and Canadian chartered bank loans by \$6.9 million. However, short-term loans decreased by \$5.3 million, amounts due to affiliates by \$.8 million, and other long-term debt by \$1.5 million.

Other non-manufacturing consists of a variety of industries (retail trade, utilities, construction, hotels, etc.) so that financing is not necessarily typical of any industry.

TABLE 21. Financing of the Mining and Primary Metals Industry, 1965

	1964	1965 ¹	Change
	millions of dollars		
Funds from the United States			
From parent and affiliates:			
Loans, advances and other credits	121.2	112.0	- 9.2
Investment in equity	87.4	87.4	-
Sub-totals	208.6	199.4	- 9.2
From other sources:			
Loans and other credits	176.8	182.4	5.6
Investment in equity .....	.6	.6	-
Sub-totals	177.4	183.0	5.6
Total funds from the United States	386.0	382.4	- 3.6
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	146.4	139.1	- 7.3
Investment in equity	79.4	74.7	- 4.7
Sub-totals	225.8	213.8	- 12.0
From other sources:			
Loans and other credits	1.0	1.0	-
Investment in equity	9.5	9.5	-
Sub-totals	10.5	10.5	-
Total funds from other foreign countries	236.3	224.3	- 12.0
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	10.3	14.8	4.5
Investment in equity	-	-	-
Sub-totals	10.3	14.8	4.5
From other sources:			
Loans and other credits	99.6	98.4	- 1.2
Investment in equity	15.6	15.6	-
Sub-totals	115.2	114.0	- 1.2
Total funds from Canada	125.5	128.8	3.3

¹ The figures shown for 1964 and 1965 represent balances due at the end of the calendar year. The change represents net financing during 1965.

TABLE 22. Financing of the Gas and Oil Industry, 1965

	1964 ¹	1965 ¹	Change
millions of dollars			
Funds from the United States			
From parent and affiliates:			
Loans, advances and other credits	344.2	399.4	55.2
Investment in equity	719.2	752.8	33.6
Sub-totals	1,063.4	1,152.2	88.8
From other sources:			
Loans and other credits	59.5	107.2	47.7
Investment in equity	50.4	47.7	- 2.7
Sub-totals	109.9	154.9	45.0
Total funds from the United States	1,173.3	1,307.1	133.8
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	29.6	35.5	5.9
Investment in equity	187.2	189.0	1.8
Sub-totals	216.8	224.5	7.7
From other sources:			
Loans and other credits	-	-	-
Investment in equity	66.4	66.4	-
Sub-totals	66.4	66.4	-
Total funds from other foreign countries	283.2	290.9	7.7
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	74.7	77.1	2.4
Investment in equity	-	-	-
Sub-totals	74.7	77.1	2.4
From other sources:			
Loans, and other credits	287.3	262.4	- 24.9
Investment in equity	202.9	206.4	3.5
Sub-totals	490.2	468.8	- 21.4
Total funds from Canada	564.9	545.9	- 19.0

¹ See footnote to Table 21.

TABLE 23. Financing of the Machinery and Metal Fabricating Industry, 1965

	1964 ¹	1965 ¹	Change
	millions of dollars		
Funds from the United States			
From parent and affiliates:			
Loans, advances and other credits	96.9	105.6	8.7
Investment in equity	97.2	98.2	1.0
Sub-totals	194.1	203.8	9.7
From other sources:			
Loans and other credits	-	3.7	3.7
Investment in equity	1.0	1.0	-
Sub-totals	1.0	4.7	3.7
Total funds from the United States	195.1	208.5	13.4
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	6.2	9.1	2.9
Investment in equity	16.5	16.5	-
Sub-totals	22.7	25.6	2.9
From other sources:			
Loans and other credits	4.5	4.5	-
Investment in equity	0.6	0.6	-
Sub-totals	5.1	5.1	-
Total funds from other foreign countries	27.8	30.7	2.9
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	9.8	8.5	- 1.3
Investment in equity	0.3	0.3	-
Sub-totals	10.1	8.8	- 1.3
From other sources:			
Loans, and other credits	86.2	110.0	23.8
Investment in equity	3.4	3.4	-
Sub-totals	89.6	113.4	23.8
Total funds from Canada	99.7	122.2	22.5

¹ See footnote to Table 21.

TABLE 24. Financing of the Transportation Equipment Industry, 1965

	1964 ¹	1965 ¹	Change
millions of dollars			
Funds from the United States			
From parent and affiliates:			
Loans, advances and other credits	143.7	278.7	135.0
Investment in equity	57.1	57.1	-
Sub-totals	200.8	335.8	135.0
From other sources:			
Loans and other credits	6.1	19.9	13.8
Investment in equity	2.0	2.0	-
Sub-totals	8.1	21.9	13.8
Total funds from the United States	208.9	357.7	148.8
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	10.9	12.2	1.3
Investment in equity	62.0	62.0	-
Sub-totals	72.9	74.2	1.3
From other sources:			
Loans and other credits	0.2	0.1	- 0.1
Investment in equity	3.8	3.8	-
Sub-totals	4.0	3.9	- 0.1
Total funds from other foreign countries	76.9	78.1	1.2
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	2.3	34.9	32.6
Investment in equity	-	-	-
Sub-totals	2.3	34.9	32.6
From other sources:			
Loans, and other credits	86.4	103.9	17.5
Investment in equity	39.1	37.7	- 1.4
Sub-totals	125.5	141.6	16.1
Total funds from Canada	127.8	176.5	48.7

¹ See footnote to Table 21.

TABLE 25. Financing of the Electrical Products Industry, 1965

	1964 ¹	1965 ¹	Change
	millions of dollars		
	Funds from the United States		
From parent and affiliates:			
Loans, advances and other credits	30.5	34.5	4.0
Investment in equity	47.7	47.7	-
Sub-totals	78.2	82.2	4.0
From other sources:			
Loans and other credits	8.8	9.8	1.0
Investment in equity	3.6	3.6	-
Sub-totals	12.4	13.4	1.0
Total funds from the United States	90.6	95.6	5.0
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	11.0	16.1	5.1
Investment in equity	21.6	21.6	-
Sub-totals	32.6	37.7	5.1
From other sources:			
Loans and other credits	-	-	-
Investment in equity	0.4	0.4	-
Sub-totals	0.4	0.4	-
Total funds from other foreign countries	33.0	38.1	5.1
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	5.5	6.3	0.8
Investment in equity	-	-	-
Sub-totals	5.5	6.3	0.8
From other sources:			
Loans and other credits	57.9	66.7	8.8
Investment in equity	20.4	22.2	1.8
Sub-totals	78.3	88.9	10.6
Total funds from Canada	83.8	95.2	11.4

¹ See footnote to Table 21.

TABLE 26. Financing of the Chemical Products Industry, 1965

	1964 ¹	1965 ¹	Change
millions of dollars			
Funds from the United States			
From parent and affiliates:			
Loans, advances and other credits	42.8	59.1	16.3
Investment in equity	113.4	163.4	50.0
Sub-totals	156.2	222.5	66.3
From other sources:			
Loans and other credits	21.6	21.4	- 0.2
Investment in equity	1.2	1.2	-
Sub-totals	22.8	22.6	- 0.2
Total funds from the United States	179.0	245.1	66.1
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	47.4	46.2	- 1.2
Investment in equity	80.7	93.0	12.3
Sub-totals	128.1	139.2	11.1
From other sources:			
Loans and other credits	0.1	0.1	-
Investment in equity	0.4	0.4	-
Sub-totals	0.5	0.5	-
Total funds from other foreign countries	128.6	139.7	11.1
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	26.4	21.9	- 4.5
Investment in equity	-	-	-
Sub-totals	26.4	21.9	- 4.5
From other sources:			
Loans and other credits	109.7	118.7	9.0
Investment in equity	30.9	41.8	10.9
Sub-totals	140.6	160.5	19.9
Total funds from Canada	167.0	182.4	15.4

¹ See footnote to Table 21.

TABLE 27. Financing of the Food and Beverage Industry, 1965

	1964 ¹	1965	Change
	millions of dollars		
Funds from the United States			
From parent and affiliates:			
Loans, advances and other credits	42.9	45.2	2.3
Investment in equity	79.7	79.7	-
Sub-totals	122.6	124.9	2.3
From other sources:			
Loans and other credits	10.0	23.3	13.3
Investment in equity	0.8	0.8	-
Sub-totals	10.8	24.1	13.3
Total funds from the United States	133.4	149.0	15.6
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	12.6	11.5	- 1.1
Investment in equity	15.6	15.6	-
Sub-totals	28.2	27.1	- 1.1
From other sources:			
Loans and other credits	0.1	0.1	-
Investment in equity	0.1	0.1	-
Sub-totals	0.2	0.2	-
Total funds from other foreign countries	28.4	27.3	- 1.1
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	7.3	7.4	0.1
Investment in equity	-	-	-
Sub-totals	7.3	7.4	0.1
From other sources:			
Loans, and other credits	63.5	65.6	2.1
Investment in equity	8.1	9.1	-
Sub-totals	71.6	74.7	2.1
Total funds from Canada	79.9	82.1	2.2

¹ See footnote to Table 21.

TABLE 28. Financing of the Pulp and Paper Industry, 1965

	1964 ¹	1965 ¹	Change
millions of dollars			
Funds from the United States			
From parent and affiliates:			
Loans, advances and other credits	130.0	125.7	- 4.3
Investment in equity	93.3	93.3	-
Sub-totals	223.3	219.0	- 4.3
From other sources:			
Loans and other credits	103.2	145.4	42.2
Investment in equity	8.8	8.8	-
Sub-totals	112.0	154.2	42.2
Total funds from the United States	335.3	373.2	37.9
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	18.3	17.9	- 0.4
Investment in equity	43.7	43.7	-
Sub-totals	62.0	61.6	- 0.4
From other sources:			
Loans and other credits	0.1	0.1	-
Investment in equity	0.1	0.1	-
Sub-totals	0.2	0.2	-
Total funds from other foreign countries	62.2	61.8	- 0.4
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	15.2	17.5	2.3
Investment in equity	5.0	5.0	-
Sub-totals	20.2	22.5	2.3
From other sources:			
Loans, and other credits	91.9	94.1	2.2
Investment in equity	25.7	41.7	16.0
Sub-totals	117.6	135.8	18.2
Total funds from Canada	137.8	158.3	20.5

¹ See footnote to Table 21.

TABLE 29. Financing of Other Manufacturing Industries, 1965

	1964 ¹	1965 ¹	Change
	millions of dollars		
Funds from the United States			
From parent and affiliates:			
Loans, advances and other credits	51.8	54.4	2.6
Investment in equity	105.5	124.8	19.3
Sub-totals	157.3	179.2	21.9
From other sources:			
Loans and other credits	18.5	31.7	13.2
Investment in equity	1.7	3.6	1.9
Sub-totals	20.2	35.3	15.1
Total funds from the United States	177.5	214.5	37.0
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	15.6	16.6	1.0
Investment in equity	21.5	21.5	-
Sub-totals	37.1	38.1	1.0
From other sources:			
Loans and other credits	-	-	-
Investment in equity	0.6	0.6	-
Sub-totals	0.6	0.6	-
Total funds from other foreign countries	37.7	38.7	1.0
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	2.2	2.6	0.4
Investment in equity	0.2	0.2	-
Sub-totals	2.4	2.8	0.4
From other sources:			
Loans, and other credits	99.5	120.9	21.4
Investment in equity	35.5	42.1	6.6
Sub-totals	135.0	163.0	28.0
Total funds from Canada	137.4	165.8	28.4

¹ See footnote to Table 21.

TABLE 30. Financing in the Wholesale Trade Industry, 1965

	1964 ¹	1965 ¹	Change
millions of dollars			
Funds from the United States			
From parent and affiliates:			
Loans, advances and other credits	36.8	37.3	0.5
Investment in equity	24.3	24.3	—
Sub-totals	61.1	61.6	0.5
From other sources:			
Loans and other credits	5.5	—	- 5.5
Investment in equity	0.1	0.1	—
Sub-totals	5.6	0.1	- 5.5
Total funds from the United States	66.7	61.7	- 5.0
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	17.0	25.7	8.7
Investment in equity	8.3	8.3	—
Sub-totals	25.3	34.0	8.7
From other sources:			
Loans and other credits	2.0	—	- 2.0
Investment in equity	—	—	—
Sub-totals	2.0	—	- 2.0
Total funds from other foreign countries	27.3	34.0	6.7
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	2.8	6.7	3.9
Investment in equity	0.6	0.6	—
Sub-totals	3.4	7.3	3.9
From other sources:			
Loans, and other credits	42.0	74.0	32.0
Investment in equity	0.7	0.7	—
Sub-totals	42.7	74.7	32.0
Total funds from Canada	46.1	82.0	35.9

¹ See footnote to Table 21.

TABLE 31. Financing in Other Non-manufacturing Industries, 1965

	1964 ¹	1965 ¹	Change
	millions of dollars		
Funds from the United States			
From parent and affiliates:			
Loans, advances and other credits	13.6	21.3	7.7
Investment in equity	41.2	41.2	-
Sub-totals	54.8	62.5	7.7
From other sources:			
Loans and other credits	13.1	15.5	2.4
Investment in equity	0.6	0.6	-
Sub-totals	13.7	16.1	2.4
Total funds from the United States	68.5	78.6	10.1
Funds from other foreign countries			
From parent and affiliates:			
Loans, advances and other credits	3.5	3.7	0.2
Investment in equity	23.3	23.3	-
Sub-totals	26.8	27.0	0.2
From other sources:			
Loans and other credits	0.1	0.1	-
Investment in equity	1.1	1.1	-
Sub-totals	1.2	1.2	-
Total funds from other foreign countries	28.0	28.2	0.2
Funds from Canada			
From parent and affiliates:			
Loans, advances and other credits	1.5	0.7	- 0.8
Investment in equity	-	-	-
Sub-totals	1.5	0.7	- 0.8
From other sources:			
Loans, and other credits	64.7	72.6	7.9
Investment in equity	9.9	9.9	-
Sub-totals	74.6	82.5	7.9
Total funds from Canada	76.1	83.2	7.1

¹ See footnote to Table 21.

APPENDIX I

Survey Coverage and Technical Notes

The questionnaire requesting selected information on operations and financing was sent to companies (except financial companies) with assets in excess of \$5 million and which are more than 50 per cent owned by one foreign parent.

In addition to information obtained by the questionnaires, supplementary data was made available, through authorization by each individual corporation, from the Quarterly Survey - "Financial Statements" - of the Business Finance Division of the Dominion Bureau of Statistics. The use of this latter information was limited to verification and interpretation of the information received directly by questionnaire. Participation in the survey by the companies is on a voluntary basis.

Information on coverage and response is detailed in the following tabulation:

Number of completed returns received by cut-off date and included in this report	266
Number of corporations covered in the foregoing returns	820
Completed returns received since cut-off date and prior to time of printing	42
Partial or incomplete returns received prior to time of printing	28
Returns promised but not received prior to time of printing	21
Other returns still outstanding	6

Classification of the 266 consolidated returns covered in the report on the basis of location of the parent corporation shows the following results:

	Number	Total sales
Reporting corporations with parents in the United States	209	\$12.6 billion
Reporting corporations with parents in other countries	57	2.5 billion

Because of the wording in the instructions on page A 3 of the questionnaire, "Please complete separate returns for the company fiscal year ending closest to December 31, 1964", a number of corporations filed questionnaires for the 1965 fiscal year ending before June 30, 1965 and the 1966 fiscal year information was not available in time to be included in the current tabulations. This precluded a year-to-year comparison for these companies and therefore the one year that was received was omitted from the analysis. A number of corporations, because of their complex operations, found it difficult to go back to the 1964 year and provide the necessary detailed

breakdown requested for the questionnaire. With knowledge of the information that will be expected from them, many corporations have established procedures to facilitate co-operation in the future.

Although most of the corporations have year-ends as of December 31, the remaining year-ends are anywhere within the calendar year. For purposes of the tables prepared with the annual information the rule was followed that a return was included in that calendar year in which the majority of the months of the fiscal year appeared. The information reported by the corporations concerning their financing was submitted on a calendar year quarterly basis and no resulting conflict exists between fiscal and calendar years. One of the disadvantages in having the quarterly financial information on the calendar year basis and the trading operations on a fiscal year basis is that different time periods will be involved if analysis is made between trading and financing.

The tables were compiled from the information essentially as it was received. Some of the detail collected was omitted from the tables for various reasons, mainly because of inconsistent reporting. Editing and correcting through contacts with the firms and comparisons with other information is being carried out and this detail will be available at a future date.

Industry classifications were developed by the Dominion Bureau of Statistics originally for use in production statistics. They were adapted later to classify corporations when financial statistics were first published and as a result contain certain shortcomings for these purposes. The industry classifications should be used only as rough indicators as to the nature of business. It was necessary to condense some of the usual classifications because of the small number of companies involved.

In this report the trading world is divided into three regions, the United States, other foreign countries and Canada. Merchandise and non merchandise transactions are reported as between the surveyed corporations and the three regions. The preponderance of transactions with one or another country does not necessarily indicate the country of ownership or control.

The merchandise transactions are broadly defined and refer to business transactions of sales and purchases. When filing the returns, the companies were allowed a certain amount of freedom in defining some of the items on the questionnaire and as a result some inconsistencies may be represented.

For example, the importation of goods and capital equipment are stated in some cases at the prices paid by the companies. These may include tariff and sales tax where applicable and could exaggerate

the effect of these transactions on the balance of payments. However any such inconsistencies in reporting do not significantly affect the usefulness of the figures for examining year-to-year trends.

Industry classification¹

051 - 059	Metal Mines	Mining and Primary Metals
071 - 079	Non-metal Mines	
083 - 087	Quarries and Sand Pits	
092 - 099	Other Services Incidental to Mining	
291 - 298	Primary Metals	
061 - 066	Mineral Fuels	Gas and Oil
365 - 369	Petroleum and Coal Products	
301 - 309	Metal Fabricating	Machinery and Fabricating
311 - 318	Machinery	
321 - 329	Transportation Equipment including Automotive Equipment	Transportation Equipment
331 - 339	Electrical Products	Electrical Products
371 - 379	Chemicals and Chemical Products	Chemical Products
101 - 147	Foods and Beverages	Food and Beverages
031	Logging	Pulp and Paper
251 - 259	Wood	
261 - 268	Furniture and Fixtures	
271 - 274	Pulp and Paper	
151 - 153	Tobacco Products	Miscellaneous Manufacturing
161 - 169	Rubber	
172 - 179	Leather	
183 - 229	Textile	
231 - 239	Knitting Mills	
242 - 249	Clothing	
286 - 289	Printing, Publishing	
381 - 399	Miscellaneous Manufacturing	
602 - 629	Wholesale Trade	Wholesale Trade
404 - 421	Construction	Other Non-manufacturing
501 - 579	Transportation, Communication and Other Utilities	
631 - 699	Retail Trade	
851 - 899	Community, Business and Personal Service	

¹ Standard Industrial Classification Manual, DBS 1960, 12-501.

The section of the questionnaire dealing with expenses, requested a breakdown of merchandise purchases into materials and components and goods for re-sale. Many of the companies found this request difficult and as a result only a partial number reported in this detail. Because of this incompleteness and the fact that incorrect conclusions could be drawn, only total purchases were used in the tables.

Non merchandise or service transactions are referred to as "other receipts or other payments" apart from dividends paid and are restricted to

interest, rent, royalties, management, administrative and directors fees, scientific research and development and other business income and expenses.

Many of the corporations did not report any amounts in the "advances" or "other investments" items on the selected assets questionnaires. These two items were therefore combined with the balance of other receivables and the appropriate table reflects only two items, "due from parents or affiliates", and "investment in shares".

A Comparison of the Reporting Corporations with Total Corporations of Similar Size in Canada

	Reporting corporations		Total corporations in Canada of approximate reporting corporation size	
	1964 (1)	1965 (2)	1964 (3)	1965 (4)
millions of dollars, where applicable				
Number of returns	266	266	-	-
Number of corporations	820	820	2,049	2,212
Total sales	13,562	15,132	35,962	41,006
Net fixed assets	5,839	6,214	20,530	21,624

The foregoing table is intended to indicate in general terms the importance of the reporting corporations in the economy. Columns (3) and (4) are taken from "Taxation Statistics" which are tabulated from corporation income tax returns. This taxation information is supplied on a single company basis, while the reporting corporations were request-

ed to consolidate to the greatest extent possible. This means that a company with one or more subsidiaries could file one return, eliminating all inter-company transactions. This has the effect that some items shown in the consolidated return appear smaller than if each individual corporation had reported its gross transactions.



MINISTER OF TRADE AND COMMERCE
LE MINISTRE DU COMMERCE
Canada

March 31, 1966

LETTER FROM THE HONOURABLE ROBERT H. WINTERS
TO SUBSIDIARIES IN CANADA OF FOREIGN COMPANIES
TABLED IN THE HOUSE OF COMMONS ON MARCH 31, 1966.

The Government has been giving a good deal of attention to the need for the best possible performance from the Canadian economy and to the contribution in this regard of the many Canadian companies which are subsidiaries of foreign parents or are largely foreign-owned. Such companies have responsibilities both to their parent companies and to the country in which they operate.

I have concluded that a statement of what is expected of subsidiary companies as regards their responsibilities to the Canadian community would be of benefit to all concerned.

To fulfil its responsibilities as a good citizen, a company seeks to perfect its performance through the vigorous pursuit of available market opportunities and the efficient use of its resources and, in so doing, contributes to the sound development of the community in which it operates.

In the pursuit of this end, subsidiaries of foreign companies enjoy the backing of their parent companies through the provision of financial, managerial, technological and research assistance, along with other forms of support which might not otherwise be available. At the same time, the fact of foreign control leaves the subsidiaries open to external influences which may not always be consistent with their own best interests and those of the Canadian community at large. Such a company may lack the decision-making authority to pursue policies in line with the opportunities afforded within the growing national community and otherwise to develop the full potential of the Canadian operation.

Subsidiaries of foreign companies occupy a prominent position in the Canadian economy. They have contributed greatly to Canada's development in the past and their role in the future is no less challenging. In a more interdependent world, companies with foreign affiliates have an increasingly important role in the international exchange of goods, services, technology and ideas.

The Canadian Government is desirous that subsidiaries be free to develop their full potential within the Canadian community. In this regard it is most important that subsidiaries should not have restrictive limitations placed upon their sound development by their parent organizations.

This objective can be made more difficult if foreign Governments introduce measures which affect the financial or commercial policy of parent companies or seek to influence them in their relations with their foreign subsidiaries.

In the case of the United States balance of payments programme, the authorities in that country have made quite clear, as indicated in the communique of the recent meeting of the Joint United States-Canadian Committee on Trade and Economic Affairs, that the "United States Government was not requesting United States corporations to induce their Canadian subsidiaries to act in any ways that differed from their normal business practices as regards the repatriation of earnings, purchasing and sales policies, or their other financial and commercial activities". The United States authorities have, in fact, re-emphasized the view that "United States subsidiaries abroad should behave as good citizens of the country where they are located".

I am confident that this also would be the view of the Governments of other countries whose companies have subsidiaries in Canada.

I believe it timely and useful therefore to set forth, particularly for the benefit of subsidiary companies, some basic principles of good corporate citizenship in Canada. I trust that these principles will be regarded as helpful by your company.

SOME GUIDING PRINCIPLES OF GOOD CORPORATE BEHAVIOUR FOR SUBSIDIARIES IN CANADA OF FOREIGN COMPANIES

Desirable objectives include the following:-

- 1) Pursuit of sound growth and full realization of the company's productive potential thereby sharing the national objective of full and effective use of the nation's resources.

- 2) Realization of maximum competitiveness through the most effective use of the company's own resources, recognizing the desirability of progressively achieving appropriate specialization of productive operations within the internationally affiliated group of companies.
- 3) Maximum development of market opportunities in other countries as well as in Canada.
- 4) Where applicable, to extend processing of natural resource products to the extent practicable on an economic basis.
- 5) Pursuit of a pricing policy designed to assure a fair and reasonable return to the company and to Canada for all goods and services sold abroad, including sales to the parent company and other foreign affiliates.
- 6) In matters of procurement, to search out and develop economic sources of supply in Canada.
- 7) To develop as an integral part of the Canadian operation wherever practicable, the technological, research and design capability necessary to enable the company to pursue appropriate product development programmes so as to take full advantage of market opportunities domestically and abroad.
- 8) Retention of a sufficient share of earnings to give appropriate financial support to the growth requirements of the Canadian operation, having in mind a fair return to shareholders on capital invested.
- 9) To work toward a Canadian outlook within management, through purposeful training programmes, promotion of qualified Canadian personnel and inclusion of a major proportion of Canadian citizens on its Board of Directors.
- 10) To have the objective of a financial structure which provides opportunity for equity participation in the Canadian enterprise by the Canadian public.
- 11) Periodically to publish information on the financial position and operations of the company.
- 12) To give appropriate attention and support to recognized national objectives and established Government programmes designed to further Canada's economic development and to encourage and support Canadian institutions directed toward the intellectual, social and cultural advancement of the community.

In setting forth the foregoing principles of good corporate behaviour, I recognize that there is already widespread adherence to such principles among subsidiary companies in Canada both in spirit and in deed. However, to the extent that these principles are not already applied, subsidiary companies are urged to work purposefully and constructively toward their application, as circumstances permit.

I would like also to tell you of my intention to seek the co-operation of large and medium sized subsidiary companies in providing periodically information, on a confidential basis, relating to certain aspects of their operations and financing. In this way the Government will gain a clearer insight into the contribution of Canadian subsidiaries to the Canadian economy.

Questionnaire forms providing a full explanation of the information being sought will be circulated within the next few weeks. I hope that prompt and careful attention will be given this request for information.

Thank you for your co-operation.

Yours sincerely,

Robert H. Winters.



DEPUTY MINISTER OF TRADE AND COMMERCE

SOUS-MINISTRE DU COMMERCE

CANADA

OTTAWA 4

On March 31st the Minister of Trade and Commerce wrote to subsidiaries of foreign parents and other companies largely foreign-owned setting forth some guiding principles of good corporate behaviour in Canada. He indicated that large and medium-sized companies would be asked to provide information, on a confidential basis, relating to certain aspects of their operations and financing. I write now to ask your co-operation in this regard. Two questionnaires are enclosed which I would be grateful if you would complete and return.

Form A, to be filled in for annual periods commencing with the company fiscal year ending closest to December 31st, 1964, seeks operational information such as sales, expenses and profits divided between certain types of foreign and domestic transactions and is intended primarily to help evaluate the economic contribution of foreign-owned companies to Canadian development. Data of this kind will contribute to a fuller understanding of the role of subsidiaries of foreign companies in the Canadian economy.

Form B, to be completed for quarterly periods commencing with the fiscal quarter ending between October 1st and December 31st, 1964 inclusive, is designed to provide information on changes in patterns of financing and, in particular, on any significant shift between domestic and foreign sources of financing. In addition to the selected financial data requested in this questionnaire, companies are also asked to submit a copy of the "Quarterly Survey, Financial Statistics" return sent to the Business Finance Division of the Dominion Bureau of Statistics, or alternately, to grant permission to obtain a copy of the return from the Business Finance Division. We have been anxious to limit the burden of the provision of information by companies and your co-operation with respect to the release of the Quarterly Survey return, will contribute to this end.

This survey is being conducted for the Department of Trade and Commerce by a special statistical unit established for this purpose in the Corporations and Labour Unions Returns Act Administration. Individual company returns will remain in the custody of this statistical unit, where they will be analyzed to assess developments pertaining to particular companies and industry groups.

It is intended that individual company information be available on a limited basis, to this Department and also to the Departments of Finance and Industry and to the Bank of Canada in dealing with matters of concern to them relating to points covered in the guiding principles. Such information will be available only to certain authorized officials in the Bank and the above Departments and they will be under obligation to maintain its confidentiality.

I would appreciate your assistance in arranging for the prompt completion and return of this questionnaire. As indicated, the primary aim of this survey is to obtain quantitative information indicating your company's role and performance in the Canadian community. Accordingly, do not hesitate to give any complementary information likely to contribute to a fuller understanding of your company's operations. It is possible also that the Department may wish to obtain further elaboration of the information provided.

It is, in fact, the Minister's hope that this survey will create an avenue for useful two-way communication between foreign-owned companies and government.

Yours sincerely,

J.H. Warren,
Deputy Minister.

Encl.

DEPARTMENT OF TRADE AND COMMERCE

SELECTED INFORMATION ON COMPANIES IN CANADA
WHOLLY OR LARGELY FOREIGN-OWNED

The information requested in this return will be used primarily within the collecting agency to analyze company and industry trends but on occasion may be used on a limited basis, by the Departments of Trade and Commerce, Finance, and Industry and by the Bank of Canada in dealing with matters of concern to them relating to points covered in the guiding principles. Such information will be available only to certain authorized officials in the Bank and the above Departments and they will be under obligation to maintain its confidentiality.

NAME OF COMPANY _____

MAILING ADDRESS _____

ADDRESS OF PRINCIPAL OFFICE IN CANADA - If same as above check ().

NAME OF PARENT _____

COUNTRY OF INCORPORATION OF PARENT _____

If possible please consolidate with accounts of all Canadian subsidiaries and attach list of names of such subsidiaries or if list is unchanged from previous report check ().

If you have any Canadian subsidiaries whose assets exceeded \$1 million at the latest fiscal year end and which are not covered in this report, please attach list.

Any queries in regard to these forms should be directed to the collecting agency the Corporations and Labour Unions Returns Act Administration, Ottawa.

Mr. D. A. Traquair - Administrator - Telephone 992-7450

or

Mr. F. I. McNeil - Chief, Corporation Surveys - Telephone 992-1850

COMPLETED RETURNS SHOULD BE SENT TO: The Corporations and Labour Unions Returns Act Administration,
c/o Dominion Statistician,
Ottawa, Ontario.

NAME AND POSITION OF OFFICER RESPONSIBLE FOR THIS RETURN:

NAME _____

POSITION _____

SIGNATURE _____ DATE _____

TELEPHONE NO. _____

FORM A. SELECTED ANNUAL INFORMATION ON OPERATIONS OF FOREIGN-OWNED
COMPANIES IN CANADA

For Fiscal Year Ending _____
Month _____ Year _____

(Express All Amounts in Thousands of Canadian Dollars)

Sources of Income of Reporting Company

	Parent, Subsidiaries and Affiliates		All Other Non-Residents		Canada	Total
	U.S.A.	Other Foreign Countries	U.S.A.	Other Foreign Countries		
<u>INCOME:</u>						
1. Sales of Merchandise						
2. Dividends						
3. Interest						
4. Royalties						
5. Management and Administration Fees						
6. Rent on Property & Equipment						
7. Scientific Research and Development						
8. Balance of Other Income						
9. Total Income						

Geographical Allocation of Expenses
and Other Items of the Reporting Company

	Parent, Subsidiaries and Affiliates		All Other Non-Residents		Canada	Total
	U.S.A.	Other Foreign Countries	U.S.A.	Other Foreign Countries		
EXPENSES:						
1. Purchase of Merchandise ...						
(a) Materials & Components						
(b) Goods for Re-Sale						
2. Salaries & Wages						
3. Interest						
4. Royalties						
5. Management, Administrative & Directors Fees						
6. Rent on Property & Equipment						
7. Scientific Research & Development						
8. Other Expenses Including Balance of Cost of Sales						
9. Provision for Depreciation, Depletion & Amortization						
10. Provision for Income Tax						
11. Other Provisions or Reserves Charged to Expenses						
12. Total Expenses						
13. Net Profit						
OTHER ITEMS:						
14. Dividends Declared						
15. Capital Purchases of Machinery & Equipment ...						

INSTRUCTIONS

ANNUAL RETURN

I. General

- (a) Please complete separate returns for the company fiscal years ending closest to December 31, 1964 and December 31, 1965. Forms will be sent for subsequent fiscal years.
- (b) The initial reports should be submitted within 30 days of the receipt of this request and subsequent reports within 60 days of your fiscal year-end.
- (c) It is hoped that most of the information requested can be provided within your existing accounting framework. If this is not the case please provide your best estimate or aggregate items where necessary.

II. Specific

- (a) Sales of merchandise should be at the valuation shown in the company accounts. In the case of sales to non-residents include both sales made directly and those made through an agent or broker. Sales to non-residents should include both goods produced or processed in Canada and those items re-exported that had previously been imported in the same form.
- (b) Royalties - Include copyrights, patents and all similar items.
- (c) . Scientific research and Development - Include scientific research, product and process development research, and any salaries and wages incurred for these purposes.
- (d) Purchase of Merchandise should be at the valuation shown in the company accounts. If at all possible these should show separately materials and components and goods for re-sale. If this is not possible the two items may be aggregated. Purchases from non-residents should include items purchased through a broker or dealer as well as those purchased directly.

III. Comments

Please explain the nature of any special transactions or changes in dividend policy, accounting practices or corporate structure that would aid in the interpretation of this report.

FORM B. QUARTERLY FINANCIAL INFORMATION OF FOREIGN-OWNED
COMPANIES IN CANADA

For Fiscal Quarter Ending _____
Month _____ Year _____

(Express All Amounts in Thousands of Canadian Dollars)

	Geographical Allocation			
	U.S.A.	Other Foreign Countries	Canada	Total
<u>1. SELECTED ASSETS</u>				
Investments in and claims on Parent, Subsidiary or Affiliated Companies				
(a) Investments in shares				
(b) Advances				
(c) Other Investments				
(d) Other receivables or amounts due				

	Geographical Allocation of Liabilities and Capital Items of the Reporting Company			
	U.S.A.	Other Foreign Countries	Canada (including nominees)	Total
2. LIABILITIES:				
(a) Canadian chartered bank loans (including foreign branches and agencies of banks).				
- Cdn. Dollars				
- Foreign Currency				
(b) Foreign bank loans				
(c) All debt owing to parent, subsidiary and affiliated companies including trade and other payables, bonds, debentures, notes, short and long term debt				
(d) <u>Debt owing to others:</u>				
(i) Short term loans(1) - Cdn. Dollars				
- Foreign Currency				
(ii) Bonds & debentures - Cdn. Dollars				
- Foreign Currency				
(iii) Other long term debt(2)				
- Cdn. Dollars				
- Foreign Currency				
3. PAID-IN CAPITAL:				
(a) Held by parent, subsidiary or affiliated companies				
(b) Held by others				
4. DIVIDENDS PAID:				
(a) To parent, subsidiary or affiliated companies				
Amount of 4(a) credited to investment, trade or other account				
(b) To others				

(1) Paper with an original term to maturity of one year or less. Include Bankers' Acceptances.

(2) Long term debt refers to debt having an original term greater than one year and include amounts coming due within one year.

INSTRUCTIONS

QUARTERLY RETURN

1. A separate report should be submitted for each quarter beginning with the fourth quarter of 1964 i.e. the fiscal quarter ending between October 1st and December 31st, 1964 and for each subsequent quarter.
2. The initial reports up to and including the first quarter of 1966 should be submitted within 30 days of the receipt of this request and subsequent returns within 30 days of the end of the period concerned.
3. Please attach a copy of the "Quarterly Survey, Financial Statements", for the fourth quarter 1964, and each subsequent quarter sent to the Business Finance Division of the Dominion Bureau of Statistics or alternatively would you please authorize the Dominion Bureau of Statistics to release duplicates of these returns by signing in the space below.

I authorize the Dominion Bureau of Statistics to release to the Department of Trade and Commerce, for the purposes outlined in the questionnaire, copies of the "Quarterly Survey, Financial Statements" beginning with 4th quarter 1964 and for subsequent quarters until I further advise you in writing.

Signature of Authorizing Official	Position	Date
-----------------------------------	----------	------

4. Please explain the nature of any special transactions or changes in dividend policy, accounting practices or corporate structure that would aid in the interpretation of this report.

APPENDIX III

**Transactions with Individuals and Corporations in the United States, in Other Foreign Countries and in Canada,
by the Reporting Corporations**

	United States	Other foreign	Total foreign	Canada	Total
thousands of dollars					
Mining and primary metals industry					
1964					
Sales	243,006	110,696	353,702	296,661	650,363
Other receipts	570	261	831	12,111	12,942
Total income	243,576	110,957	354,533	308,772	663,305
Purchases of merchandise	45,157	10,443	55,600	168,583	224,183
Other current expenses	21,835	7,518	29,353	233,522	262,875
Total merchandise purchases and current expenses	66,992	17,961	84,953	402,105	487,058
Profit before provisions and income taxes .....	...	...	...	...	176,247
Provision for income taxes .....	...	...	...	...	25,898
Other provisions including depreciation .....	...	...	...	...	62,932
Total deductions .....	...	...	...	...	575,888
New profit .....	...	...	...	...	87,417
Balance of income credited to retained earnings .....	...	...	...	...	57,920
Dividends paid	26,762	2,400	29,162	335	29,497
Capital equipment purchased	4,237	68	4,305	34,542	38,847
1965					
Sales	233,965	122,836	356,801	327,643	684,444
Other receipts	203	1,348	1,551	12,279	13,830
Total income	234,168	124,184	358,352	339,922	698,274
Purchases of merchandise	54,449	11,131	65,580	183,777	249,357
Other current expenses	21,163	7,464	28,627	236,931	265,558
Total merchandise purchases and current expenses	75,612	18,595	94,207	420,708	514,915
Profit before provisions and income taxes .....	...	...	...	...	183,359
Provision for income taxes .....	...	...	...	...	33,475
Other provisions including depreciation .....	...	...	...	...	64,370
Total deductions .....	...	...	...	...	612,760
Net profit .....	...	...	...	...	85,514
Balance of income credited to retained earnings .....	...	...	...	...	61,118
Dividends paid	20,080	2,847	22,927	1,469	24,936
Capital equipment purchased	1,710	152	1,862	53,944	55,806
Gas and oil industry					
1964					
Sales	260,740	24,913	285,653	2,399,866	2,685,519
Other receipts	1,796	11,758	13,554	75,634	89,188
Total income	262,536	36,671	299,207	2,475,500	2,774,707
Purchases of merchandise	89,756	237,476	327,232	903,471	1,230,703
Other current expenses	35,139	5,157	40,296	1,054,505	1,094,801
Total merchandise purchases and current expenses	124,895	242,633	367,528	1,957,976	2,325,504
Profit before provisions and income taxes .....	...	...	...	...	449,203
Provision for income taxes .....	...	...	...	...	52,069
Other provisions including depreciation .....	...	...	...	...	192,371
Total deductions .....	...	...	...	...	2,569,944
Net profit .....	...	...	...	...	204,763
Balance of income credited to retained earnings .....	...	...	...	...	109,068
Dividends paid	64,989	6,831	71,820	23,875	95,695
Capital equipment purchased	2,425	202	2,627	118,727	121,354
1965					
Sales	266,230	27,801	294,031	2,562,567	2,856,598
Other receipts	5,328	12,287	17,615	92,672	110,287
Total income	271,558	40,088	311,646	2,655,239	2,966,885
Purchases of merchandise	93,850	256,607	350,457	969,396	1,319,853
Other current expenses	44,282	3,440	47,722	1,100,181	1,147,903
Total merchandise purchases and current expenses	138,132	260,047	398,179	2,069,577	2,467,756
Profit before provisions and income taxes .....	...	...	...	...	499,129
Provision for income taxes .....	...	...	...	...	60,046
Other provisions including depreciation .....	...	...	...	...	203,459
Total deductions .....	...	...	...	...	2,731,261
Net profit .....	...	...	...	...	235,624
Balance of income credited to retained earnings .....	...	...	...	...	129,139
Dividends paid	67,875	13,556	81,431	25,054	106,485
Capital equipment purchased	5,154	115	5,269	150,191	155,460

**Transactions with Individuals and Corporations in the United States, in Other Foreign Countries, and in Canada,
by the Reporting Corporations — Continued**

	United States	Other Foreign Countries	Canada		
thousands of dollars					
Machinery and metal fabricating industry					
1964					
Sales	50,518	46,369	96,887	926,222	1,023,109
Other receipts	763	1,100	1,307	1,304	1,304
Total income	50,880	47,474	98,354	955,926	1,054,280
Purchases of merchandise	193,071	17,947	211,018	326,715	537,733
Other current expenses	18,700	1,214	19,914	333,151	353,065
Total merchandise purchases and current expenses	211,771	19,161	230,932	659,866	890,798
Profit before provisions and income taxes .....	...	...	...	...	163,482
Provision for income taxes .....	...	...	...	...	58,216
Other provisions including depreciation .....	...	...	...	...	51,327
Total deductions .....	...	...	...	...	1,000,341
Net profit .....	...	...	...	...	53,939
Balance of income credited to retained earnings .....	...	...	...	...	24,954
Dividends paid	28,551	350	28,901	84	28,985
Capital equipment purchased	19,113	617	19,730	27,008	46,738
1965					
Sales	59,744	34,102	95,429	1,024,695	1,118,541
Other receipts	879	639	1,118	34,788	36,106
Total income	60,123	35,041	95,164	1,059,483	1,154,647
Purchases of merchandise	219,961	16,915	236,876	351,835	588,711
Other current expenses	20,108	1,425	21,533	387,481	389,014
Total merchandise purchases and current expenses	240,069	18,340	235,409	719,316	717,725
Profit before provisions and income taxes .....	...	...	...	...	176,922
Provision for income taxes .....	...	...	...	...	62,439
Other provisions including depreciation .....	...	...	...	...	55,565
Total deductions .....	...	...	...	...	1,095,729
Net profit .....	...	...	...	...	58,918
Balance of income credited to retained earnings .....	...	...	...	...	30,131
Dividends paid	26,760	350	27,112	1,471	26,761
Capital equipment purchased	28,486	3,530	32,016	33,637	65,653
Transportation equipment industry					
1964					
Sales	185,372	109,099	294,471	2,204,682	2,499,153
Other receipts	1,300	14,248	15,548	14,243	29,791
Total income	186,672	123,347	310,019	2,218,925	2,528,944
Purchases of merchandise	603,210	46,088	649,298	706,061	1,355,359
Other current expenses	39,112	4,710	31,112	31,112	52,326
Total merchandise purchases and current expenses	636,335	46,933	683,268	1,522,187	2,205,455
Profit before provisions and income taxes .....	...	...	...	...	323,489
Provision for income taxes .....	...	...	...	...	97,815
Other provisions including depreciation .....	...	...	...	...	124,338
Total deductions .....	...	...	...	...	2,427,608
Net profit .....	...	...	...	...	101,336
Balance of income credited to retained earnings .....	...	...	...	...	81,164
Dividends paid	17,742	738	16,480	1,652	20,172
Capital equipment purchased	22,344	7,120	23,179	25,501	31,524
1965					
Sales	306,275	94,787	401,062	2,753,761	3,154,823
Other receipts	3,082	7,663	10,745	19,276	30,021
Total income	309,357	102,450	411,807	2,773,037	3,184,844
Purchases of merchandise	922,162	47,838	970,000	746,379	1,716,379
Other current expenses	4,152	4,152	45,228	1,222,241	1,220,279
Total merchandise purchases and current expenses	926,314	47,838	970,000	746,379	1,716,379
Profit before provisions and income taxes .....	...	...	...	...	583,
Provision for income taxes .....	...	...	...	...	115,412
Other provisions including depreciation .....	...	...	...	...	170,316
Total deductions .....	...	...	...	...	3,081,486
Net profit .....	...	...	...	...	103,358
Balance of income credited to retained earnings .....	...	...	...	...	71,121
Dividends paid	65,734	612	66,346	1,600	65,036
Capital equipment purchased	40,044	472	40,516	112,385	152,901

**Transactions with Individuals and Corporations in the United States, in Other Foreign Countries and in Canada,
by the Reporting Corporations — Continued**

	United States	Other foreign	Total foreign	Canada	Total
thousands of dollars					
Electrical products industry					
1964					
Sales	33,699	54,587	88,286	827,097	915,383
Other receipts	967	258	1,225	15,296	16,521
Total income	34,666	54,845	89,511	842,393	931,904
Purchases of merchandise	112,920	23,695	136,615	328,565	465,180
Other current expenses	8,082	3,362	11,444	364,068	375,512
Total merchandise purchases and current expenses	121,002	27,057	148,059	692,633	840,692
Profit before provisions and income taxes .....	...	...	...	...	91,212
Provision for income taxes .....	...	...	...	...	32,066
Other provisions including depreciation .....	...	...	...	...	29,466
Total deductions .....	...	...	...	...	902,224
Net profit .....	...	...	...	...	29,680
Balance of income credited to retained earnings .....	...	...	...	...	20,099
Dividends paid	8,008	438	8,446	1,135	9,581
Capital equipment purchased	2,394	1,525	3,919	16,767	20,686
1965					
Sales	45,050	54,534	99,584	928,106	1,027,690
Other receipts	932	265	1,197	18,980	20,177
Total income	45,982	54,799	100,781	947,086	1,047,867
Purchases of merchandise	132,291	26,020	158,311	359,799	518,110
Other current expenses	10,396	4,224	14,620	408,631	423,251
Total merchandise purchases and current expenses	142,687	30,244	172,931	768,430	941,361
Profit before provisions and income taxes .....	...	...	...	...	106,506
Provision for income taxes .....	...	...	...	...	38,418
Other provisions including depreciation .....	...	...	...	...	29,209
Total deductions .....	...	...	...	...	1,008,988
Net profit .....	...	...	...	...	38,879
Balance of income credited to retained earnings .....	...	...	...	...	21,971
Dividends paid	14,943	526	15,469	1,438	16,907
Capital equipment purchased	3,896	600	4,496	28,426	32,922
Chemical products industry					
1964					
Sales	66,495	41,522	108,017	865,322	973,339
Other receipts	1,973	3,614	5,587	4,817	10,404
Total income	68,468	45,136	113,604	870,139	983,743
Purchases of merchandise	137,444	18,713	156,157	292,051	448,208
Other current expenses	12,779	2,796	15,575	351,951	367,526
Total merchandise purchases and current expenses	150,223	21,509	171,732	644,002	815,734
Profit before provisions and income taxes .....	...	...	...	...	168,009
Provision for income taxes .....	...	...	...	...	57,734
Other provisions including depreciation .....	...	...	...	...	48,647
Total deductions .....	...	...	...	...	922,115
Net profit .....	...	...	...	...	61,628
Balance of income credited to retained earnings .....	...	...	...	...	- 33,901
Dividends paid	84,648	9,106	93,754	1,775	95,529
Capital equipment purchased	3,696	451	4,147	46,471	50,618
1965					
Sales	62,864	40,962	103,826	957,100	1,060,926
Other receipts	2,782	4,947	7,729	6,857	14,586
Total income	65,646	45,909	111,555	963,957	1,075,512
Purchases of merchandise	155,315	21,748	177,063	316,547	493,610
Other current expenses	13,984	3,465	17,449	386,505	403,954
Total merchandise purchases and current expenses	169,299	25,213	194,512	703,052	897,564
Profit before provisions and income taxes .....	...	...	...	...	177,948
Provision for income taxes .....	...	...	...	...	55,243
Other provisions including depreciation .....	...	...	...	...	55,818
Total deductions .....	...	...	...	...	1,008,625
Net profit .....	...	...	...	...	66,887
Balance of income credited to retained earnings .....	...	...	...	...	29,162
Dividends paid	26,641	6,909	33,550	4,175	37,725
Capital equipment purchased	6,789	1,772	8,561	95,615	104,176

**Transactions with Individuals and Corporations in the United States, in Other Foreign Countries, and in Canada
by the Reporting Corporations — Continued**

	United States	Other foreign countries	Total	Percent	Percent
thousands of dollars					
Food and beverage industry					
1964					
Sales	33,182	93,928	127,110	1,282,866	1,409,976
Other receipts	3,975	2,060	2,455	4,550	7,005
Total income	33,577	95,988	129,565	1,287,416	1,416,981
Purchases of merchandise	87,200	105,410	192,610	651,998	844,608
Other current expenses	12,079	1,378	13,457	430,875	444,332
Total merchandise purchases and current expenses	99,279	106,788	206,067	1,082,873	1,288,940
Profit before provisions and income taxes .....	..	..	..	..	128,041
Provision for income taxes .....	..	..	..	..	51,706
Other provisions including depreciation .....	..	..	..	..	25,112
Total deductions .....	..	..	..	..	1,365,758
Net profit .....	..	..	..	..	51,238
Balance of income credited to retained earnings .....	..	..	..	..	26,532
Dividends paid	17,995	4,669	22,664	1,727	24,691
Capital equipment purchased	2,374	553	2,926	28,019	30,928
1965					
Sales	31,670	85,903	117,573	1,316,444	1,434,017
Other receipts	443	1,896	2,339	6,113	8,452
Total income	32,113	87,799	119,912	1,322,557	1,442,469
Purchases of merchandise	87,468	77,491	164,959	681,173	846,132
Other current expenses	12,537	1,655	14,192	452,069	466,281
Total merchandise purchases and current expenses	100,005	79,146	179,151	1,133,242	1,312,393
Profit before provisions and income taxes .....	..	..	..	..	130,076
Provision for income taxes .....	..	..	..	..	52,503
Other provisions including depreciation .....	..	..	..	..	26,288
Total deductions .....	..	..	..	..	1,391,184
Net profit .....	..	..	..	..	51,285
Balance of income credited to retained earnings .....	..	..	..	..	28,135
Dividends paid	20,866	1,067	31,934	1,227	23,150
Capital equipment purchased	3,260	553	4,106	33,663	37,766
Pulp and paper industry					
1964					
Sales	563,298	134,112	697,410	344,616	1,041,926
Other receipts	2,042	31	2,073	27,902	29,475
Total income	565,340	134,143	699,483	372,518	1,072,001
Purchases of merchandise	19,141	6,137	25,278	307,177	332,455
Other current expenses	26,775	3,001	30,774	475,807	506,683
Total merchandise purchases and current expenses	46,116	10,038	56,154	782,984	839,138
Profit before provisions and income taxes .....	..	..	..	..	232,863
Provision for income taxes .....	..	..	..	..	82,131
Other provisions including depreciation .....	..	..	..	..	69,951
Total deductions .....	..	..	..	..	991,220
Net profit .....	..	..	..	..	80,781
Balance of income credited to retained earnings .....	..	..	..	..	60,180
Dividends paid	10,173	1,145	10,871	1,120	21,596
Capital equipment purchased	3,300	1,000	4,104	50,775	83,772
1965					
Sales	600,741	131,096	731,837	164,442	1,120,279
Other receipts	2,597	34	2,631	21,751	31,851
Total income	603,338	131,130	734,468	167,442	1,152,130
Purchases of merchandise	19,505	7,529	27,034	142,813	170,847
Other current expenses	33,370	4,270	37,640	119,497	157,097
Total merchandise purchases and current expenses	52,875	11,799	64,674	161,310	188,144
Profit before provisions and income taxes .....	..	..	..	..	25,729
Provision for income taxes .....	..	..	..	..	1,071,121
Other provisions including depreciation .....	..	..	..	..	14,300
Total deductions .....	..	..	..	..	1,071,121
Net profit .....	..	..	..	..	25,729
Balance of income credited to retained earnings .....	..	..	..	..	44,819
Dividends paid	14,111	3,010	14,749	3,149	44,819
Capital equipment purchased	4,144	1,078	4,100	8,149	44,819

Transactions with Individuals and Corporations in the United States, in Other Foreign Countries and in Canada,
by the Reporting Corporations — Continued

	United States	Other foreign	Total foreign	Canada	Total
thousands of dollars					
Other manufacturing industries					
1964					
Sales	14,512	56,615	71,127	827,183	898,310
Other receipts	441	2,598	3,039	9,960	12,999
Total income	14,953	59,213	74,166	837,143	911,309
Purchases of merchandise	118,941	20,582	139,523	276,317	415,840
Other current expenses	15,011	149	15,160	352,642	367,802
Total merchandise purchases and current expenses	133,952	20,731	154,683	628,959	783,642
Profit before provisions and income taxes .....	...	...	...	...	127,667
Provision for income taxes .....	...	...	...	...	47,741
Other provisions including depreciation .....	...	...	...	...	39,018
Total deductions .....	...	...	...	...	870,401
Net profit .....	...	...	...	...	40,908
Balance of income credited to retained earnings .....	...	...	...	...	19,986
Dividends paid	15,454	1,408	16,862	4,060	20,922
Capital equipment purchased	9,563	1,374	10,937	37,012	47,949
1965					
Sales	21,840	51,866	73,706	910,682	984,388
Other receipts	477	3,492	3,969	10,469	14,438
Total income	22,317	55,358	77,675	921,151	998,826
Purchases of merchandise	138,379	22,340	160,719	304,084	464,803
Other current expenses	15,935	283	16,218	386,887	403,105
Total merchandise purchases and current expenses	154,314	22,623	176,937	690,971	867,908
Profit before provisions and income taxes .....	...	...	...	...	130,918
Provision for income taxes .....	...	...	...	...	46,696
Other provisions including depreciation .....	...	...	...	...	60,920
Total deductions .....	...	...	...	...	975,524
Net profit .....	...	...	...	...	23,302
Balance of income credited to retained earnings .....	...	...	...	...	— 8,341
Dividends paid	24,512	442	24,954	6,689	31,643
Capital equipment purchased	9,490	1,277	10,767	47,420	58,187
Wholesale trade industry					
1964					
Sales	87,698	313,222	400,920	328,829	729,749
Other receipts	297	629	926	20,973	21,899
Total income	87,995	313,851	401,846	349,802	751,648
Purchases of merchandise	86,857	83,916	170,773	494,922	665,695
Other current expenses	1,704	204	1,908	57,963	59,871
Total merchandise purchases and current expenses	88,561	84,120	172,681	552,885	725,566
Profit before provisions and income taxes .....	...	...	...	...	26,082
Provision for income taxes .....	...	...	...	...	9,645
Other provisions including depreciation .....	...	...	...	...	3,561
Total deductions .....	...	...	...	...	738,772
Net profit .....	...	...	...	...	12,876
Balance of income credited to retained earnings .....	...	...	...	...	7,305
Dividends paid	3,548	1,851	5,399	172	5,571
Capital equipment purchased	497	1	498	1,957	2,455
1965					
Sales	96,042	367,692	463,734	354,460	818,194
Other receipts	387	318	705	25,834	26,539
Total income	96,429	368,010	464,439	380,294	844,733
Purchases of merchandise	106,534	91,904	198,438	559,241	757,679
Other current expenses	1,619	201	1,820	53,867	55,687
Total merchandise purchases and current expenses	108,153	92,105	200,258	613,108	813,366
Profit before provisions and income taxes .....	...	...	...	...	31,367
Provision for income taxes .....	...	...	...	...	10,066
Other provisions including depreciation .....	...	...	...	...	4,479
Total deductions .....	...	...	...	...	827,911
Net profit .....	...	...	...	...	16,822
Balance of income credited to retained earnings .....	...	...	...	...	7,583
Dividends paid	4,187	4,878	9,065	174	9,239
Capital equipment purchased	1,935	18	1,953	5,245	7,198

**Transactions with Individuals and Corporations in the United States, in Other Foreign Countries and in Canada,
by the Reporting Corporations — Concluded**

	United States	Other foreign	Total (dollar)	Canada	Total
thousands of dollars					
Other non-manufacturing industries					
1964					
Sales	5,947	2	5,949	729,330	735,279
Other receipts	3,551	3,684	7,235	97,007	104,242
Total income	9,498	3,686	13,184	826,337	839,521
Purchases of merchandise	31,306	9,666	40,972	42,864	47,134
Other current expenses	6,040	3,781	9,821	29,553	30,774
Total merchandise purchases and current expenses	37,346	13,447	50,793	720,517	771,310
Profit before provisions and income taxes .....	...	...	...	...	68,311
Provision for income taxes .....	...	...	...	...	25,744
Other provisions including depreciation .....	...	...	...	...	15,752
Total deductions .....	...	...	...	...	91,753
Net profit .....	...	...	...	...	26,738
Balance of income credited to retained earnings .....	...	...	...	...	15,740
Dividends paid	8,278	968	9,246	752	9,998
Capital equipment purchased	542	33	575	14,875	15,450
1965					
Sales	8,088	1,835	9,923	862,550	872,473
Other receipts	4,053	862	4,915	89,673	94,588
Total income	12,141	2,697	14,838	952,223	967,061
Purchases of merchandise	41,809	16,470	58,279	509,259	547,748
Other current expenses	5,147	345	5,492	309,956	315,448
Total merchandise purchases and current expenses	46,956	16,815	63,771	819,215	882,986
Profit before provisions and income taxes .....	...	...	...	...	84,925
Provision for income taxes .....	...	...	...	...	32,236
Other provisions including depreciation .....	...	...	...	...	17,578
Total deductions .....	...	...	...	...	65,800
Net profit .....	...	...	...	...	31,721
Balance of income credited to retained earnings .....	...	...	...	...	29,719
Dividends paid	5,940	739	6,679	1,387	8,096
Capital equipment purchased	625	169	794	11,658	12,442

APPENDIX IV
Summary of Current International Transactions by the Reporting Corporations

	1964	1965	Change
thousands of dollars			
Mining and primary metals industry			
Export sales	353,702	356,801	3,099
Merchandise imported	55,600	65,580	+ 9,980
Capital equipment imported	4,305	1,862	2,443
Total import trade	59,905	67,442	+ 7,537
Balance on merchandise trade	293,797	289,359	- 4,438
Other current receipts	831	1,551	720
Dividends paid	29,162	22,927	6,235
Other current payments	29,353	28,627	726
Total current payments	58,515	51,554	6,961
Balance on non merchandise transactions	- 57,684	- 50,003	7,681
Total receipts	354,533	358,352	+ 3,819
Total payments	118,420	118,996	- 576
Current account balance	236,113	239,356	+ 3,243
Gas and oil industry			
Export sales	285,653	294,031	8,378
Merchandise imported	327,232	350,457	+ 23,225
Capital equipment imported	2,627	5,269	+ 2,642
Total import trade	329,859	355,726	+ 25,867
Balance on merchandise trade	- 44,206	- 61,695	- 17,489
Other current receipts	13,554	17,615	4,061
Dividends paid	71,820	81,431	+ 9,611
Other current payments	40,296	47,722	+ 7,426
Total current payments	112,116	129,153	+ 17,037
Balance on non merchandise transactions	- 98,562	- 111,538	- 12,976
Total receipts	299,207	311,646	+ 12,439
Total payments	441,975	484,879	+ 42,904
Current account balance	- 142,768	- 173,233	- 30,465
Machinery and metal fabricating industry			
Export sales	96,887	93,846	- 3,041
Merchandise imported	211,018	236,876	+ 25,858
Capital equipment imported	19,730	32,016	+ 12,286
Total import trade	230,748	268,892	+ 38,144
Balance on merchandise trade	- 133,861	- 175,046	- 41,185
Other current receipts	1,467	1,318	- 149
Dividends paid	28,901	27,110	- 1,791
Other current payments	19,914	21,533	- 1,619
Total current payments	48,815	48,643	- 172
Balance on non merchandise transactions	- 47,348	- 47,325	23
Total receipts	98,354	95,164	- 3,190
Total payments	279,563	317,535	+ 37,972
Current account balance	- 181,209	- 222,371	- 41,162
Transportation equipment industry			
Export sales	294,471	401,062	106,591
Merchandise imported	649,298	970,000	+ 320,702
Capital equipment imported	38,179	40,516	+ 2,337
Total import trade	687,477	1,010,516	+ 323,039
Balance on merchandise trade	- 393,006	- 609,454	- 216,448
Other current receipts	15,548	10,745	- 4,803
Dividends paid	18,480	66,346	+ 47,866
Other current payments	33,970	46,038	+ 12,068
Total current payments	52,450	112,384	+ 59,934
Balance on non merchandise transactions	- 36,902	- 101,639	- 64,737
Total receipts	310,019	411,807	+ 101,788
Total payments	739,927	1,122,900	+ 382,973
Current account balance	- 429,908	- 711,093	- 281,185

Summary of Current International Transactions by the Reporting Corporations — Continued

	1964	1963	Change
	thousands of dollars		
Electrical products industry			
Export sales	99,584	11,298	
Merchandise imported	136,615	158,311	- 21,696
Capital equipment imported	3,919	4,496	- 577
Total import trade	140,534	162,807	- 22,273
Balance on merchandise trade	- 52,248	- 63,223	- 10,975
Other current receipts	1,225	1,197	- 28
Dividends paid	8,446	15,469	- 7,023
Other current payments	11,444	14,620	- 3,176
Total current payments	19,890	30,089	- 10,199
Balance on non merchandise transactions	- 18,665	- 28,892	- 10,227
Total receipts	89,511	100,781	- 11,270
Total payments	160,424	192,896	- 32,472
Current account balance	- 70,913	- 92,115	- 21,202
Chemical products industry			
Export sales	103,826	- 4,191	
Merchandise imported	156,157	177,063	- 20,906
Capital equipment imported	4,147	8,561	- 4,414
Total import trade	160,304	185,624	- 25,320
Balance on merchandise trade	- 52,287	- 81,798	- 29,511
Other current receipts	5,587	7,729	- 2,142
Dividends paid	93,754	33,550	60,204
Other current payments	15,575	17,449	- 1,874
Total current payments	109,329	50,999	58,330
Balance on non merchandise transactions	- 103,742	- 43,270	60,472
Total receipts	113,604	111,555	- 2,049
Total payments	269,633	236,623	33,010
Current account balance	- 156,029	- 125,068	30,961
Food and beverage industry			
Export sales	117,573	- 9,537	
Merchandise imported	192,610	164,959	27,651
Capital equipment imported	2,909	4,103	- 1,194
Total import trade	195,519	169,062	26,457
Balance on merchandise trade	- 68,409	- 51,489	16,920
Other current receipts	2,455	2,339	- 116
Dividends paid	22,964	21,923	1,041
Other current payments	13,457	14,192	- 735
Total current payments	36,421	36,115	306
Balance on non merchandise transactions	- 33,966	- 33,776	190
Total receipts	129,565	119,912	- 9,653
Total payments	231,940	205,177	26,763
Current account balance	- 102,375	- 85,265	17,110
Pulp and paper industry			
Export sales	731,837	34,427	
Merchandise imported	25,278	27,034	- 1,756
Capital equipment imported	3,194	4,920	- 1,726
Total import trade	28,472	31,954	- 3,482
Balance on merchandise trade	668,938	699,883	30,945
Other current receipts	2,073	2,631	558
Dividends paid	20,071	42,546	- 22,475
Other current payments	30,876	37,640	- 6,764
Total current payments	50,947	80,186	- 29,239
Balance on non merchandise transactions	- 48,874	- 77,555	- 28,681
Total receipts	699,483	734,468	- 34,985
Total payments	79,419	112,140	- 32,721
Current account balance	620,064	622,328	2,264

Summary of Current International Transactions by the Reporting Corporations — Concluded

	1964	1965	Change
thousands of dollars			
Other manufacturing industries			
Export sales	71,127	73,706	2,579
Merchandise imported	139,523	160,719	- 21,196
Capital equipment imported	10,937	10,767	- 170
Total import trade	150,460	171,486	- 21,026
Balance on merchandise trade	- 79,333	- 97,780	- 18,447
Other current receipts	3,039	3,969	930
Dividends paid	16,862	24,954	- 8,092
Other current payments	15,160	16,218	- 1,058
Total current payments	32,022	41,172	- 9,150
Balance on non merchandise transactions	- 28,983	- 37,203	- 8,220
Total receipts	74,166	77,675	3,509
Total payments	182,482	212,658	- 30,176
Current account balance	- 108,316	- 134,983	- 26,667
Wholesale trade industries			
Export sales	400,920	463,734	62,814
Merchandise imported	170,773	198,438	- 27,665
Capital equipment imported	498	1,953	- 1,445
Total import trade	171,271	200,391	- 29,120
Balance on merchandise trade	229,649	263,343	33,694
Other current receipts	926	705	- 221
Dividends paid	5,399	9,065	- 3,666
Other current payments	1,908	1,820	88
Total current payments	7,307	10,885	- 3,578
Balance on non merchandise transactions	- 6,381	- 10,180	- 3,799
Total receipts	401,846	464,439	62,593
Total payments	178,578	211,276	- 32,698
Current account balance	223,268	253,163	29,895
Other non-manufacturing industries			
Export sales	5,949	9,923	3,974
Merchandise imported	40,972	58,279	- 17,307
Capital equipment imported	575	794	- 219
Total import trade	41,547	59,073	- 17,526
Balance on merchandise trade	- 35,598	- 49,150	- 13,552
Other current receipts	7,235	4,915	- 2,320
Dividends paid	9,246	6,679	2,567
Other current payments	9,821	5,492	4,329
Total current payments	19,067	12,171	6,896
Balance on non merchandise transactions	- 11,832	- 7,256	4,576
Total receipts	13,184	14,838	1,654
Total payments	60,614	71,244	- 10,630
Current account balance	- 47,430	- 56,406	- 8,976

APPENDIX V

Summary of Current International Transactions with the United States and with Other Foreign Countries
by the Reporting Corporations

	With the United States			With other foreign countries		
	1964	1965	Change	1964	1965	Change
	thousands of dollars					
Mining and primary metals industry						
Export sales	243,006	233,965	- 9,041	110,696	122,836	12,140
Merchandise imported	45,157	54,449	+ 9,292	10,444	11,131	- 684
Capital equipment imported	4,237	1,710	- 3,527	68	182	- 134
Total import trade	49,394	56,159	+ 6,765	10,511	11,313	- 722
Balance on merchandise trade	193,612	177,806	- 15,806	100,185	111,553	- 11,368
Other current receipts	570	203	- 367	261	1,348	- 1,087
Dividends paid	26,762	20,080	- 6,682	2,400	2,847	- 447
Other current payments	21,835	21,163	- 772	7,518	7,464	- 54
Total current payments	48,597	41,243	- 7,354	9,918	10,311	- 394
Balance on non merchandise transactions	- 48,027	- 41,040	6,987	- 9,657	- 8,963	694
Total receipts	243,576	234,168	- 9,408	110,957	124,184	- 13,227
Total payments	97,991	97,402	- 589	20,429	21,594	- 1,165
Current account balance	145,585	136,766	8,819	90,528	102,590	- 12,062
Gas and oil industry						
Export sales	260,740	266,230	+ 5,490	24,913	27,801	2,888
Merchandise imported	89,756	93,850	+ 4,094	237,476	256,807	19,331
Capital equipment imported	2,425	5,154	+ 2,729	202	115	57
Total import trade	92,181	99,004	+ 6,823	237,678	256,722	+ 19,044
Balance on merchandise trade	168,559	167,226	- 1,333	- 212,765	- 228,921	- 16,156
Other current receipts	1,796	5,328	+ 3,532	11,758	12,287	529
Dividends paid	64,989	67,875	+ 2,886	6,831	13,556	- 6,715
Other current payments	35,139	44,282	+ 9,143	5,157	3,440	- 1,717
Total current payments	100,128	112,157	+ 12,029	11,988	16,996	- 5,008
Balance on non merchandise transactions	- 98,332	106,829	- 8,497	- 230	- 4,709	- 4,379
Total receipts	262,536	271,558	+ 9,022	36,671	40,088	- 3,417
Total payments	192,309	211,161	+ 18,852	249,666	273,718	- 24,051
Current account balance	70,227	60,397	- 9,830	- 212,995	- 233,630	- 20,635
Machinery and metal fabricating industry						
Export sales	50,518	59,744	+ 9,226	46,369	34,102	- 12,267
Merchandise imported	193,071	219,961	+ 26,890	17,947	16,915	- 1,032
Capital equipment imported	19,113	28,486	+ 9,373	617	3,530	- 2,913
Total import trade	212,184	248,447	+ 36,263	18,564	20,445	- 1,881
Balance on merchandise trade	- 161,666	- 188,703	- 27,037	27,805	13,657	- 14,148
Other current receipts	362	379	17	1,105	939	- 166
Dividends paid	28,551	26,760	- 1,791	350	350	-
Other current payments	18,700	20,108	- 1,408	1,214	1,425	- 211
Total current payments	47,251	46,868	- 383	1,564	1,775	- 211
Balance on non merchandise transactions	- 46,889	46,489	400	- 459	- 836	- 377
Total receipts	50,880	60,123	+ 9,243	47,474	35,041	- 12,433
Total payments	259,435	295,315	+ 35,880	20,128	22,220	- 2,092
Current account balance	- 208,555	- 235,192	- 26,637	27,346	12,821	- 14,525
Transportation equipment industry						
Export sales	185,372	306,275	+ 120,903	109,099	94,787	- 14,312
Merchandise imported	603,210	922,162	+ 318,952	46,088	47,838	- 1,750
Capital equipment imported	30,940	40,044	+ 9,104	7,239	472	6,767
Total import trade	634,150	962,206	+ 328,056	53,327	48,310	5,017
Balance on merchandise trade	- 448,778	- 655,931	- 207,133	55,772	46,477	- 9,295
Other current receipts	1,300	3,082	+ 1,782	14,248	7,863	- 6,585
Dividends paid	17,742	65,734	+ 47,992	738	612	126
Other current payments	33,125	45,022	+ 11,897	845	1,016	171
Total current payments	50,867	110,756	+ 59,889	1,583	1,628	- 45
Balance on non merchandise transactions	- 49,567	- 107,674	- 58,107	12,665	6,835	- 6,830
Total receipts	186,672	309,357	+ 122,685	123,347	102,450	- 20,897
Total payments	685,017	1,072,962	+ 387,945	54,910	49,938	4,972
Current account balance	- 498,345	- 763,600	- 263,260	68,437	32,512	- 15,925

**Summary of Current International Transactions with the United States and with Other Foreign Countries
by the Reporting Corporations — Continued**

	With the United States			With other foreign countries		
	1964	1965	Change	1964	1965	Change
	thousands of dollars					
Electrical products industry						
Export sales	33,699	45,050	11,351	54,587	54,534	- 53
Merchandise imported	112,920	132,291	- 19,371	23,695	26,020	- 2,325
Capital equipment imported	2,394	3,896	- 1,502	1,525	600	925
Total import trade	115,314	136,187	- 20,873	25,220	26,620	- 1,400
Balance on merchandise trade	- 81,615	- 91,137	- 9,522	29,367	27,914	- 1,453
Other current receipts	967	932	- 35	258	265	7
Dividends paid	8,008	14,943	- 6,935	438	526	- 88
Other current payments	8,082	10,396	- 2,314	3,362	4,224	- 862
Total current payments	16,090	25,339	- 9,249	3,800	4,750	- 950
Balance on non merchandise transactions	- 15,123	- 24,407	- 9,284	- 3,542	- 4,485	- 943
Total receipts	34,666	45,982	11,316	54,845	54,799	- 46
Total payments	131,404	161,526	- 30,122	29,020	31,370	- 2,350
Current account balance	- 96,738	- 115,544	- 18,806	25,825	23,429	- 2,396
Chemical products industry						
Export sales	66,495	62,864	- 3,631	41,522	40,962	- 560
Merchandise imported	137,444	155,315	- 17,871	18,713	21,748	- 3,035
Capital equipment imported	3,696	6,789	- 3,093	451	1,772	- 1,321
Total import trade	141,140	162,104	- 20,964	19,164	23,520	- 4,356
Balance on merchandise trade	- 74,645	- 99,240	- 24,595	22,358	17,442	- 4,916
Other current receipts	1,973	2,782	809	3,614	4,947	1,333
Dividends paid	84,648	26,641	58,007	9,106	6,909	2,197
Other current payments	12,779	13,984	- 1,205	2,796	3,465	- 669
Total current payments	97,427	40,625	56,802	11,902	10,374	1,528
Balance on non merchandise transactions	- 95,454	- 37,843	57,611	- 8,288	- 5,427	2,861
Total receipts	68,468	65,646	- 2,822	45,136	45,909	773
Total payments	238,567	202,729	35,838	31,066	33,894	- 2,828
Current account balance	- 170,099	- 137,083	33,016	14,070	12,015	- 2,055
Food and beverage industry						
Export sales	33,182	31,670	- 1,512	93,928	85,903	- 8,025
Merchandise imported	87,200	87,468	- 268	105,410	77,491	27,919
Capital equipment imported	2,374	3,250	- 876	535	853	- 318
Total import trade	89,574	90,718	- 1,144	105,945	78,344	27,601
Balance on merchandise trade	- 56,392	- 59,048	- 2,656	- 12,017	7,559	19,576
Other current receipts	395	443	48	2,060	1,896	- 164
Dividends paid	17,995	20,856	- 2,861	4,969	1,067	3,902
Other current payments	12,079	12,537	- 458	1,378	1,655	- 277
Total current payments	30,074	33,393	- 3,319	6,347	2,722	3,625
Balance on non merchandise transactions	- 29,679	- 32,950	- 3,271	- 4,287	- 826	- 3,461
Total receipts	33,577	32,113	- 1,464	95,988	87,799	- 8,189
Total payments	119,648	124,111	- 4,463	112,292	81,066	31,226
Current account balance	- 86,071	- 91,998	- 5,927	- 16,304	6,733	23,037
Pulp and paper industry						
Export sales	563,298	600,741	37,443	134,112	131,096	- 3,016
Merchandise imported	19,141	19,505	- 364	6,137	7,529	- 1,392
Capital equipment imported	2,995	4,542	- 1,547	199	378	- 179
Total import trade	22,136	24,047	- 1,911	6,336	7,907	- 1,571
Balance on merchandise trade	541,162	576,694	35,532	127,776	123,189	- 4,587
Other current receipts	2,042	2,597	555	31	34	3
Dividends paid	10,873	34,513	- 23,640	9,198	8,033	1,165
Other current payments	26,975	33,370	- 6,395	3,901	4,270	- 369
Total current payments	37,848	67,883	- 30,035	13,099	12,303	796
Balance on non merchandise transactions	- 35,806	- 65,286	- 29,480	- 13,068	- 12,269	799
Total receipts	565,340	603,338	37,998	134,143	131,130	- 3,013
Total payments	59,984	91,930	- 31,946	19,435	20,210	- 775
Current account balance	505,356	511,408	6,052	114,708	110,920	- 3,788

**Summary of Current International Transactions with the United States and with Other Foreign Countries
by the Reporting Corporations — Concluded**

	With the United States			With other foreign countries		
	1964	1965	Change	1964	1965	Change
thousands of dollars						
Other manufacturing industries						
Export sales	14,512	21,840	7,328	56,615	51,866	- 4,749
Merchandise imported	118,941	138,379	- 19,438	20,582	22,340	- 1,758
Capital equipment imported	3,563	9,490	73	1,374	1,277	- 97
Total import trade	128,504	147,869	- 19,365	21,956	23,617	- 1,661
Balance on merchandise trade	- 113,992	- 126,029	- 12,037	34,659	28,249	- 6,410
Other current receipts	441	477	36	2,598	3,492	894
Dividends paid	13,354	24,512	- 9,058	1,408	442	966
Other current payments	13,011	15,935	- 924	149	283	- 134
Total current payments	30,465	40,447	- 9,982	1,557	725	832
Balance on non merchandise transactions	- 30,024	- 39,970	- 9,946	1,041	2,767	1,726
Total receipts	14,983	22,317	7,364	59,213	55,358	- 3,855
Total payments	158,969	188,316	- 29,347	23,513	24,342	- 829
Current account balance	- 144,016	- 165,999	- 21,983	35,700	31,016	- 4,684
Wholesale trade industry						
Export sales	87,698	96,042	8,344	313,222	367,692	54,470
Merchandise imported	86,857	106,534	- 19,677	83,916	91,904	- 7,988
Capital equipment imported	497	1,935	1,438	1	18	- 17
Total import trade	87,354	108,469	- 21,115	83,917	91,922	- 8,005
Balance on merchandise trade	344	- 12,427	- 12,771	229,305	275,770	46,465
Other current receipts	297	387	90	629	318	- 311
Dividends paid	3,548	4,187	- 639	1,851	4,878	- 3,027
Other current payments	1,704	1,619	85	204	201	3
Total current payments	3,252	3,806	554	2,055	5,079	- 2,024
Balance on non merchandise transactions	- 4,955	- 5,419	- 464	- 1,426	- 4,761	- 3,335
Total receipts	87,995	96,429	8,434	313,851	368,010	54,159
Total payments	92,606	114,275	- 21,669	85,972	97,001	- 11,029
Current account balance	- 4,611	- 17,846	- 13,235	227,879	271,009	43,130
Other business services and rentals						
Export sales	5,947	8,088	2,141	—	1,747	1,833
Merchandise imported	31,306	41,609	10,303	9,668	10,437	- 6,804
Capital equipment imported	542	621	89	11	18	- 136
Total import trade	31,848	42,434	10,590	9,687	10,555	- 6,940
Balance on merchandise trade	- 25,901	- 34,346	8,445	9,697	- 14,804	- 5,107
Other current receipts	3,551	4,053	502	1,623	1,623	- 2,822
Dividends paid	8,276	8,940	2,364	200	200	229
Other current payments	6,040	7,147	1,107	8,781	8,781	3,436
Total current payments	14,318	15,087	2,774	10,782	10,782	3,665
Balance on non merchandise transactions	- 10,767	- 7,034	3,733	1,005	222	843
Total receipts	9,495	15,141	- 2,646	1,686	2,697	- 989
Total payments	46,166	53,521	- 7,355	14,448	17,723	- 3,275
Current account balance	- 36,668	- 41,380	- 4,712	- 10,762	- 15,026	- 4,264

APPENDIX VI

**Summary of Current International Transactions with Parents and Affiliates in the United States
and in Other Foreign Countries by the Reporting Corporations**

	In the United States			In other foreign countries		
	1964	1965	Change	1964	1965	Change
	thousands of dollars					
Mining and primary metals industry						
Export sales	209,414	191,766	- 17,648	45,845	51,712	5,867
Merchandise imported	34,836	43,862	- 9,026	9,313	10,516	- 1,203
Capital equipment imported	65	257	- 192	8	46	38
Total import trade	34,901	44,119	- 9,218	9,321	10,562	- 1,241
Balance on merchandise trade	174,513	147,647	- 26,866	36,524	41,150	4,626
Other current receipts	251	97	- 154	131	1,246	1,115
Dividends paid	26,760	20,060	6,700	2,254	2,652	- 398
Other current payments	5,660	5,655	5	6,695	6,697	- 2
Total current payments	32,420	25,715	6,705	8,949	9,349	- 400
Balance on non merchandise transactions	- 32,169	- 25,618	6,551	- 8,818	- 8,103	715
Total receipts	209,665	191,863	- 17,802	45,976	52,958	6,982
Total payments	67,321	69,834	- 2,513	18,270	19,911	- 1,641
Current account balance	142,344	122,029	- 20,315	27,706	33,047	5,341
Gas and oil industry						
Export sales	161,843	160,257	- 1,586	13,152	14,031	879
Merchandise imported	77,524	81,685	- 4,161	215,585	230,015	- 14,430
Capital equipment imported	13	-	13	-	-	-
Total import trade	77,537	81,685	- 4,148	215,585	230,015	- 14,430
Balance on merchandise trade	84,306	78,572	- 5,734	- 202,433	- 215,984	- 13,551
Other current receipts	1,326	5,081	3,755	11,704	12,272	568
Dividends paid	61,772	64,676	- 2,904	3,584	11,777	- 8,193
Other current payments	16,121	21,060	- 4,939	4,091	1,499	2,592
Total current payments	77,893	85,736	- 7,843	7,675	13,276	- 5,601
Balance on non merchandise transactions	- 76,567	- 80,655	- 4,088	4,029	- 1,004	- 5,033
Total receipts	163,169	165,338	2,169	24,856	26,303	1,447
Total payments	155,430	167,421	- 11,991	223,260	243,291	- 20,031
Current account balance	7,739	- 2,083	- 9,822	- 198,404	- 216,988	- 18,584
Machinery and metal fabricating industry						
Export sales	49,052	57,824	8,772	35,988	27,152	- 8,836
Merchandise imported	155,500	175,995	- 20,495	14,052	13,127	925
Capital equipment imported	16,147	23,869	- 7,722	617	3,488	- 2,871
Total import trade	171,647	199,864	- 28,217	14,669	16,615	- 1,946
Balance on merchandise trade	- 122,595	- 142,040	- 19,445	21,319	10,537	- 10,782
Other current receipts	164	224	60	754	603	- 151
Dividends paid	28,542	26,751	1,791	350	350	-
Other current payments	17,614	18,646	- 1,032	309	363	- 54
Total current payments	46,156	45,397	759	659	713	- 54
Balance on non merchandise transactions	- 45,992	- 45,173	819	95	- 110	- 205
Total receipts	49,216	58,048	8,832	36,742	27,755	- 8,987
Total payments	217,803	245,261	- 27,458	15,328	17,328	- 2,000
Current account balance	- 168,587	- 187,213	- 18,626	21,414	10,427	- 10,987
Transportation equipment industry						
Export sales	95,499	227,936	132,437	41,958	44,412	2,454
Merchandise imported	410,469	680,891	- 270,422	38,073	40,113	- 2,040
Capital equipment imported	12,732	9,155	3,577	3	-	3
Total import trade	423,201	690,046	- 266,845	38,076	40,113	- 2,037
Balance on merchandise trade	- 327,702	- 462,110	- 134,408	3,882	4,299	417
Other current receipts	330	202	- 128	13,564	6,869	- 6,695
Dividends paid	16,492	64,487	- 47,995	711	586	125
Other current payments	23,189	27,411	- 4,222	434	411	23
Total current payments	39,681	91,898	- 52,217	1,145	997	148
Balance on non merchandise transactions	- 39,351	- 91,696	- 52,345	12,419	5,872	- 6,547
Total receipts	95,829	228,138	132,309	55,522	51,281	- 4,241
Total payments	462,882	781,944	- 319,062	39,221	41,110	- 1,889
Current account balance	- 367,053	- 553,806	- 186,753	16,301	10,171	- 6,130

**Summary of Current International Transactions with Parents and Affiliates in the United States
and in Other Foreign Countries by the Reporting Corporations - Continued**

	In the United States			In other foreign countries		
	1964	1965	Change	1964	1965	Change
	thousands of dollars					
Electrical products industry						
Export sales	20,568	35,929	15,361	21,080	18,468	- 2,612
Merchandise imported	74,371	91,549	- 17,178	20,614	22,808	- 2,194
Capital equipment imported	1,071	1,817	- 746	102	219	- 117
Total import trade	75,442	93,366	- 17,924	20,716	23,027	- 2,311
Balance on merchandise trade	- 54,874	- 57,437	- 2,563	364	- 4,559	- 4,923
Other current receipts	529	620	91	148	183	35
Dividends paid	7,840	14,686	- 6,846	427	499	- 72
Other current payments	5,381	7,140	- 1,759	2,888	3,686	- 798
Total current payments	13,221	21,826	- 8,605	3,315	4,185	- 870
Balance on non merchandise transactions	- 12,692	- 21,206	- 8,514	- 3,167	- 4,002	- 835
Total receipts	21,097	36,549	15,452	21,228	18,651	- 2,577
Total payments	88,663	115,192	- 26,529	24,031	27,212	- 3,181
Current account balance	- 67,566	- 78,643	- 11,077	- 2,803	- 8,561	- 5,758
Chemical products industry						
Export sales	23,967	21,538	- 2,429	24,594	22,964	- 1,630
Merchandise imported	78,757	87,136	- 8,379	10,102	13,452	- 3,345
Capital equipment imported	511	611	- 100	20	17	- 3
Total import trade	79,268	87,747	- 8,479	10,122	12,468	- 2,346
Balance on merchandise trade	- 55,301	- 66,209	- 10,908	14,472	10,496	- 3,976
Other current receipts	1,965	2,773	808	2,708	3,968	1,260
Dividends paid	84,315	26,330	57,985	9,076	6,877	- 2,199
Other current payments	9,811	10,888	- 1,077	1,884	2,309	- 425
Total current payments	94,126	37,218	56,908	10,960	9,186	- 1,774
Balance on non merchandise transactions	- 92,161	- 34,445	57,716	- 8,252	- 5,218	3,034
Total receipts	25,932	24,311	- 1,621	27,302	26,932	- 370
Total payments	173,394	124,965	48,429	21,082	21,654	- 572
Current account balance	- 147,462	- 100,654	46,808	6,220	5,278	- 942
Food and beverage industry						
Export sales	22,978	19,308	- 3,670	24,403	26,147	1,744
Merchandise imported	56,144	56,057	87	12,674	12,239	435
Capital equipment imported	173	264	- 89	55	224	- 160
Total import trade	56,319	56,321	- 2	12,729	12,463	266
Balance on merchandise trade	- 33,341	- 37,013	- 3,672	11,674	13,684	2,010
Other current receipts	226	322	96	1,374	1,877	503
Dividends paid	17,887	20,750	- 2,863	4,949	1,049	3,900
Other current payments	10,001	10,485	- 484	1,332	1,472	- 140
Total current payments	27,888	31,235	- 3,347	6,281	2,521	3,760
Balance on non merchandise transactions	- 27,662	- 30,913	- 3,251	- 4,907	- 644	4,263
Total receipts	23,204	19,630	- 3,574	25,777	28,024	2,247
Total payments	84,207	87,556	- 3,349	19,010	14,984	4,026
Current account balance	- 61,003	- 67,926	- 6,923	6,767	13,040	6,273
Paper and paper products						
Export sales	248,394	262,325	13,931	33,802	33,228	- 574
Merchandise imported	4,709	3,567	1,142	4,553	5,841	- 1,288
Capital equipment imported	111	157	154	21	18	3
Total import trade	5,020	3,724	1,296	4,574	5,859	- 1,285
Balance on merchandise trade	243,374	258,601	15,227	29,228	27,369	- 1,859
Other current receipts	1,852	1,861	9	21	24	3
Dividends paid	10,380	34,019	- 23,639	5,192	4,152	1,040
Other current payments	10,853	13,151	- 2,288	3,605	3,859	- 254
Total current payments	21,233	47,170	- 25,937	8,797	8,011	786
Balance on non merchandise transactions	- 19,381	- 45,309	- 25,928	- 8,716	- 7,987	789
Total receipts	250,246	264,186	13,940	33,823	33,252	- 571
Total payments	26,253	50,894	- 24,641	13,371	13,870	- 499
Current account balance	223,993	213,292	- 10,701	20,432	19,382	- 1,070

**Summary of Current International Transactions with Parents and Affiliates in the United States
and in Other Foreign Countries by the Reporting Corporations — Concluded**

	In the United States			In other foreign countries		
	1964	1965	Change	1964	1965	Change
thousands of dollars						
Other manufacturing industries						
Export sales	9,397	17,749	8,352	11,080	14,476	3,396
Merchandise imported	89,733	102,528	- 12,795	7,785	8,192	- 407
Capital equipment imported	1,510	1,811	- 301	565	991	- 426
Total import trade	91,243	104,339	- 13,096	8,350	9,183	- 833
Balance on merchandise trade	- 81,846	- 86,590	- 4,744	2,730	5,293	2,563
Other current receipts	359	417	58	1,093	2,248	1,155
Dividends paid	14,973	24,043	- 9,070	1,348	374	974
Other current payments	12,076	12,492	- 416	64	179	- 115
Total current payments	27,049	36,535	- 9,486	1,412	553	859
Balance on non merchandise transactions	- 26,690	- 36,118	- 9,428	- 319	1,695	1,376
Total receipts	9,756	18,166	8,410	12,173	16,724	4,551
Total payments	118,292	140,874	- 22,582	9,762	9,736	26
Current account balance	- 108,536	- 122,708	- 14,172	2,411	6,988	4,577
Wholesale trade industry						
Export sales	82,789	91,248	8,459	45,407	46,424	1,017
Merchandise imported	81,568	101,169	- 19,601	79,405	86,183	- 6,778
Capital equipment imported	468	1,690	- 1,222	-	-	-
Total import trade	82,036	102,859	- 20,823	79,405	86,183	- 6,778
Balance on merchandise trade	753	- 11,611	- 12,364	- 33,998	- 39,759	- 5,761
Other current receipts	296	387	91	12	19	7
Dividends paid	3,494	4,143	- 649	1,848	4,875	- 3,027
Other current payments	1,181	1,060	121	131	138	- 7
Total current payments	4,675	5,203	- 528	1,979	5,013	- 3,034
Balance on non merchandise transactions	- 4,379	- 4,816	- 437	- 1,967	- 4,994	- 3,027
Total receipts	83,085	91,635	8,550	45,419	46,443	1,024
Total payments	86,711	108,062	- 21,351	81,384	91,196	- 9,812
Current account balance	- 3,626	- 16,427	- 12,801	- 35,965	- 44,733	- 8,788
Other non-manufacturing industries						
Export sales	5,887	8,077	2,190	2	151	149
Merchandise imported	14,348	16,816	- 2,468	1,208	298	910
Capital equipment imported	98	131	- 33	-	-	-
Total import trade	14,446	16,947	- 2,501	1,208	298	910
Balance on merchandise trade	- 8,559	- 8,870	- 311	- 1,206	- 147	1,059
Other current receipts	3,297	3,737	440	3,684	734	- 2,950
Dividends paid	8,172	5,858	2,314	953	720	233
Other current payments	5,024	4,189	835	3,765	332	3,433
Total current payments	13,196	10,047	3,149	4,718	1,052	3,666
Balance on non merchandise transactions	- 9,899	- 6,310	3,589	- 1,034	- 318	716
Total receipts	9,184	11,814	- 2,630	3,686	885	- 2,801
Total payments	27,642	26,994	648	5,926	1,350	4,576
Current account balance	- 18,458	- 15,180	3,278	- 2,240	- 465	1,775

APPENDIX VII

Summary of International Transactions with Individuals and Corporations other than Parents or Affiliates
in the United States and in Other Foreign Countries by the Reporting Corporations

	In the United States			In other foreign countries		
	1964	1965	Change	1964	1965	Change
	thousands of dollars					
Mining and other primary metals industry						
Export sales	33,392	42,199	+ 8,807	64,851	71,124	+ 6,273
Merchandise imported	10,321	10,587	+ 266	1,130	617	+ 117
Capital equipment imported	4,172	1,453	- 2,719	60	106	+ 46
Total import trade	14,493	12,040	- 2,453	1,190	711	+ 11
Balance on merchandise trade	19,099	30,159	+ 11,060	63,661	70,403	+ 6,742
Other current receipts	319	106	- 213	130	102	- 28
Dividends paid	2	20	+ 18	146	109	- 37
Other current payments	16,175	15,508	- 667	823	787	- 36
Total current payments	16,177	15,528	- 649	969	902	- 67
Balance on non merchandise transactions	- 15,858	- 15,422	- 436	- 839	- 860	- 21
Total receipts	33,911	42,305	+ 8,394	64,981	71,226	+ 6,245
Total payments	30,670	27,568	- 3,102	2,159	1,783	- 376
Current account balance	3,241	14,737	+ 11,496	62,822	69,443	+ 6,721
Gas and oil industry						
Export sales	98,897	105,973	+ 7,076	11,761	13,770	+ 2,009
Merchandise imported	12,232	12,165	- 67	21,891	26,592	+ 4,701
Capital equipment imported	2,412	5,154	+ 2,742	302	115	+ 87
Total import trade	14,644	17,319	+ 2,675	22,093	26,707	+ 4,614
Balance on merchandise trade	84,253	88,654	+ 4,401	- 10,332	- 12,937	- 2,605
Other current receipts	470	247	- 223	54	15	- 39
Dividends paid	3,217	3,199	- 18	3,247	1,779	- 1,468
Other current payments	19,018	23,222	+ 4,204	1,066	1,941	+ 875
Total current payments	22,235	26,421	+ 4,186	4,313	3,720	- 593
Balance on non merchandise transactions	- 21,765	- 26,174	- 4,409	- 4,259	- 3,705	2,554
Total receipts	99,367	106,220	+ 6,853	11,815	13,785	+ 1,970
Total payments	36,879	43,740	+ 6,861	26,406	30,427	+ 4,021
Current account balance	62,488	62,480	- 8	- 14,591	- 16,642	- 2,051
Machinery and metal fabricating industry						
Export sales	1,466	1,920	+ 454	10,381	6,950	- 3,431
Merchandise imported	37,571	43,966	+ 6,395	3,895	3,758	- 107
Capital equipment imported	2,966	4,617	+ 1,651	-	42	+ 42
Total import trade	40,537	48,583	+ 8,046	3,895	3,830	- 65
Balance on merchandise trade	- 39,071	- 46,663	- 7,592	6,486	3,120	- 3,366
Other current receipts	198	155	- 43	351	356	+ 15
Dividends paid	9	9	-	-	-	-
Other current payments	1,086	1,462	+ 376	905	1,062	+ 176
Total current payments	1,095	1,471	+ 376	905	1,062	+ 177
Balance on non merchandise transactions	- 897	- 1,316	- 419	554	726	- 172
Total receipts	1,664	2,075	+ 411	10,732	7,280	- 2,450
Total payments	41,632	50,054	+ 8,422	4,809	4,782	- 17
Current account balance	- 39,968	- 47,979	- 8,011	5,932	2,394	- 3,538
Transportation equipment industry						
Export sales	89,873	78,339	- 11,534	67,141	69,377	+ 16,236
Merchandise imported	192,741	241,271	+ 48,530	8,015	7,729	- 286
Capital equipment imported	18,208	30,889	+ 12,681	7,236	3,177	+ 759
Total import trade	210,949	272,160	+ 61,211	15,251	8,167	+ 1,004
Balance on merchandise trade	- 121,076	- 193,821	- 72,745	51,890	42,178	- 9,712
Other current receipts	970	2,880	+ 1,910	684	784	+ 100
Dividends paid	1,250	1,247	- 3	27	28	+ 1
Other current payments	9,936	17,611	+ 7,675	411	681	+ 270
Total current payments	11,186	18,858	+ 7,672	438	611	+ 173
Balance on non merchandise transactions	10,216	15,978	+ 5,762	246	163	+ 83
Total receipts	90,843	81,219	- 9,624	47,722	41,185	- 16,537
Total payments	222,135	291,018	+ 68,883	4,809	4,782	- 17
Current account balance	- 131,292	- 209,799	- 78,507	52,136	42,341	- 9,795

**Summary of International Transactions with Individuals and Corporations other than Parents or Affiliates
in the United States and in Other Foreign Countries by the Reporting Corporations – Continued**

	In the United States			In other foreign countries		
	1964	1965	Change	1964	1965	Change
thousands of dollars						
Electrical products industry						
Export sales	13,131	9,121	- 4,010	33,507	36,066	2,559
Merchandise imported	38,549	40,742	- 2,193	3,081	3,212	- 131
Capital equipment imported	1,323	2,079	- 756	1,423	381	1,042
Total import trade	39,872	42,821	- 2,949	4,504	3,593	911
Balance on merchandise trade	- 26,741	- 33,700	- 6,959	29,003	32,473	- 3,470
Other current receipts	438	312	126	110	82	- 28
Dividends paid	168	257	- 89	11	27	- 16
Other current payments	2,701	3,256	- 555	474	538	- 64
Total current payments	2,869	3,513	- 644	485	565	- 80
Balance on non merchandise transactions	- 2,431	- 3,201	- 770	- 375	- 483	- 108
Total receipts	13,569	9,433	- 4,136	33,617	36,148	2,531
Total payments	42,741	46,334	- 3,593	4,989	4,158	831
Current account balance	- 29,172	- 36,901	- 7,729	28,628	31,990	3,362
Chemical products industry						
Export sales	42,528	41,326	- 1,202	16,928	17,998	1,070
Merchandise imported	58,687	68,179	- 9,492	8,611	9,298	- 687
Capital equipment imported	3,185	6,178	- 2,993	431	1,754	- 1,323
Total import trade	61,872	74,357	- 12,485	9,042	11,052	- 2,010
Balance on merchandise trade	- 19,344	- 33,031	- 13,687	7,886	6,946	- 940
Other current receipts	8	9	1	906	979	73
Dividends paid	333	311	22	30	32	- 2
Other current payments	2,968	3,096	- 128	912	1,156	- 244
Total current payments	3,301	3,407	- 106	942	1,188	- 246
Balance on non merchandise transactions	- 3,293	- 3,398	- 105	- 36	- 209	- 173
Total receipts	42,536	41,335	- 1,201	17,834	18,977	1,143
Total payments	65,173	77,764	- 12,591	9,984	12,240	- 2,256
Current account balance	- 22,637	- 36,429	- 13,792	7,850	6,737	- 1,113
Food and beverage industry						
Export sales	10,204	12,362	2,158	69,525	59,756	- 9,769
Merchandise imported	31,056	31,411	- 355	92,736	65,252	27,484
Capital equipment imported	2,199	2,986	- 787	480	629	- 149
Total import trade	33,255	34,397	- 1,142	93,216	65,881	27,335
Balance on merchandise trade	- 23,051	- 22,035	- 1,016	- 23,691	- 6,125	17,566
Other current receipts	169	121	- 48	686	19	- 667
Dividends paid	108	106	2	20	18	- 2
Other current payments	2,078	2,052	26	46	183	- 137
Total current payments	3,086	2,158	928	66	201	- 135
Balance on non merchandise transactions	2,917	2,037	880	620	- 182	- 802
Total receipts	10,373	12,483	2,110	70,211	59,775	- 10,436
Total payments	35,441	36,555	- 1,114	93,282	66,082	27,200
Current account balance	- 25,068	- 24,072	996	- 23,071	- 6,307	16,764
Pulp and paper industry						
Export sales	314,904	338,416	23,512	100,310	97,868	- 2,442
Merchandise imported	14,432	15,938	- 1,506	1,584	1,688	- 104
Capital equipment imported	2,684	4,385	- 1,701	178	360	- 182
Total import trade	17,116	20,323	- 3,207	1,762	2,048	- 286
Balance on merchandise trade	297,788	318,093	20,305	98,548	95,820	- 2,728
Other current receipts	190	736	546	10	10	-
Dividends paid	493	494	- 1	4,006	3,881	125
Other current payments	16,122	20,219	- 4,097	296	411	- 115
Total current payments	16,615	20,713	- 4,098	4,302	4,292	10
Balance on non merchandise transactions	- 16,122	- 19,977	- 3,855	- 4,292	- 4,282	10
Total receipts	315,094	339,152	24,058	100,320	97,878	- 2,442
Total payments	33,731	41,036	- 7,305	6,064	6,340	- 276
Current account balance	281,363	298,116	16,753	94,256	91,538	- 2,718

**Summary of International Transactions with Individuals and Corporations other than Parents or Affiliates
in the United States and in Other Foreign Countries by the Reporting Corporations — Concluded**

	In the United States			In other foreign countries		
	1964	1965	Change	1964	1965	Change
	thousands of dollars					
Other manufacturing industries						
Export sales	5,115	4,091	- 1,024	45,535	37,390	- 8,145
Merchandise imported	29,208	35,851	- 6,643	12,797	14,148	- 1,351
Capital equipment imported	8,053	7,679	- 374	809	286	- 523
Total import trade	37,261	43,530	- 6,269	13,606	14,434	- 828
Balance on merchandise trade	- 32,146	- 39,439	- 7,293	31,929	22,956	- 8,973
Other current receipts	82	60	- 22	1,505	1,244	- 261
Dividends paid	481	469	- 12	60	68	- 8
Other current payments	2,935	3,443	- 508	85	104	- 19
Total current payments	3,416	3,912	- 496	145	172	- 27
Balance on non merchandise transactions	- 3,334	- 3,852	- 518	1,360	1,072	- 288
Total receipts	5,197	4,151	- 1,046	47,040	38,634	- 8,406
Total payments	40,677	47,442	- 6,765	13,751	14,606	- 855
Current account balance	- 35,480	- 43,291	- 7,811	33,289	24,028	- 9,261
Wholesale trade industry						
Export sales	4,909	4,794	- 115	267,815	321,268	53,453
Merchandise imported	5,289	5,365	- 76	4,511	5,721	- 1,210
Capital equipment imported	29	245	- 216	1	18	- 17
Total import trade	5,318	5,610	- 292	4,512	5,739	- 1,227
Balance on merchandise trade	- 409	- 816	- 407	263,303	315,529	52,226
Other current receipts	1	-	- 1	617	299	- 318
Dividends paid	54	44	- 10	3	3	-
Other current payments	523	559	- 36	73	63	10
Total current payments	577	603	- 26	76	66	10
Balance on non merchandise transactions	- 576	- 603	- 27	541	233	- 308
Total receipts	4,910	4,794	- 116	268,432	321,567	53,135
Total payments	5,895	6,213	- 318	4,588	5,805	- 1,217
Current account balance	- 985	- 1,419	- 434	263,844	315,762	51,918
Other non-manufacturing industries						
Export sales	60	11	- 49	-	1,684	1,684
Merchandise imported	18,958	24,993	- 8,035	8,458	16,172	- 7,714
Capital equipment imported	444	494	- 50	33	169	- 136
Total import trade	17,402	25,487	- 8,085	8,491	16,341	- 7,850
Balance on merchandise trade	- 17,342	- 25,476	- 8,134	- 8,491	- 14,657	- 6,166
Other current receipts	254	318	62	-	128	128
Dividends paid	106	82	- 24	15	19	- 4
Other current payments	1,016	958	- 58	16	13	3
Total current payments	1,122	1,040	- 82	31	32	- 1
Balance on non merchandise transactions	- 868	- 724	144	- 31	96	127
Total receipts	314	327	- 13	-	1,812	1,812
Total payments	18,524	26,527	- 8,003	8,522	16,373	- 7,851
Current account balance	- 18,210	- 26,200	- 7,990	- 8,522	- 14,561	- 6,039

APPENDIX VIII

**Selected Liabilities Owing to (and Paid-in Capital Held by) Individuals and Corporations in the United States,
in Other Foreign Countries and in Canada, December 31, 1964 and 1965**

	1964	1965	Change	1964	1965	Change
thousands of dollars						
Mining and primary metals industry						
In the United States			In other foreign countries			
Canadian chartered bank loans	—	—	—	—	—	—
Foreign bank loans	139,096	139,290	194	—	—	—
Due to parents and affiliates	121,191	112,004	— 9,187	146,377	139,087	— 7,290
Short-term loans	—	—	—	—	—	—
Bonds and debentures	—	—	—	252	252	—
Other long-term debt	37,838	43,192	5,354	813	813	—
Paid-in capital held by parents and affiliates	87,360	87,360	—	79,390	74,660	— 4,730
Paid-in capital held by others	572	572	—	9,493	9,493	—
Totals	386,057	382,418	— 3,639	236,325	224,305	— 12,020
In Canada			Total			
Canadian chartered bank loans	18,785	21,374	2,589	18,785	21,374	2,589
Foreign bank loans	—	—	—	139,096	139,290	194
Due to parents and affiliates	10,312	14,763	4,451	277,880	265,854	— 12,026
Short-term loans	1,873	—	— 1,873	1,873	—	— 1,873
Bonds and debentures	67,960	65,974	— 1,986	68,212	66,226	— 1,986
Other long-term debt	10,958	11,049	91	49,609	55,054	5,445
Paid-in capital held by parents and affiliates	—	—	—	166,750	162,020	— 4,730
Paid-in capital held by others	15,568	15,568	—	25,633	25,633	—
Totals	125,456	128,728	3,272	747,838	735,451	— 12,387
Gas and oil industry						
In the United States			In other foreign countries			
Canadian chartered bank loans	—	—	—	—	—	—
Foreign bank loans	4,863	53,706	48,843	—	—	—
Due to parent and affiliates	344,235	399,425	55,190	29,578	35,497	5,919
Short-term loans	—	—	—	—	—	—
Bonds and debentures	52,599	51,971	— 628	6	5	— 1
Other long-term debt	1,963	1,472	— 491	—	—	—
Paid-in capital held by parents and affiliates	719,225	752,837	33,612	187,154	188,978	1,824
Paid-in capital held by others	50,380	47,675	— 2,705	66,435	66,435	—
Totals	1,173,265	1,307,086	133,821	283,173	290,915	7,742
In Canada			Total			
Canadian chartered bank loans	8,301	26,634	18,333	8,301	26,634	18,333
Foreign bank loans	—	—	—	4,863	53,706	48,843
Due to parents and affiliates	74,709	77,126	2,417	448,522	512,048	63,526
Short-term loans	12,625	4,613	— 8,012	12,625	4,613	— 8,012
Bonds and debentures	256,873	223,528	— 33,345	309,478	275,504	— 33,974
Other long-term debt	9,533	7,634	— 1,899	11,496	9,106	— 2,390
Paid-in capital held by parents and affiliates	—	—	—	906,379	941,815	35,436
Paid-in capital held by others	202,899	206,417	3,518	319,714	320,527	813
Totals	564,940	545,952	—18,988	2,021,378	2,143,953	122,575

**Selected Liabilities Owing to (and Paid-in Capital Held by) Individuals and Corporations in the United States,
in Other Foreign Countries and in Canada, December 31, 1964 and 1965 — Continued**

	1964	1965	Change	1964	1965	Change
thousands of dollars						
Machinery and metal fabricating industry						
In the United States			In other foreign countries			
Canadian chartered bank loans	—	—	—	—	—	—
Foreign bank loans	—	—	—	4,560	4,561	1
Due to parents and affiliates	96,915	105,567	8,652	6,201	9,068	2,867
Short-term loans	—	—	—	—	—	—
Bonds and debentures	—	3,750	3,750	—	—	—
Other long-term debt	—	—	—	—	—	—
Paid-in capital held by parents and affiliates	97,209	98,209	1,000	16,519	16,519	—
Paid-in capital held by others	951	951	—	600	600	—
Totals	195,075	208,477	13,402	27,880	30,748	2,868
In Canada			Total			
Canadian chartered bank loans	17,013	31,083	14,070	17,013	31,083	14,070
Foreign bank loans	—	—	—	4,560	4,561	1
Due to parents and affiliates	9,839	8,581	— 1,258	112,955	123,216	10,261
Short-term loans	26,822	32,295	5,473	26,822	32,295	5,473
Bonds and debentures	31,545	36,644	5,099	31,545	40,394	8,849
Other long-term debt	10,780	9,861	— 919	10,780	9,861	— 919
Paid-in capital held by parents and affiliates	318	318	—	114,046	115,046	1,000
Paid-in capital held by others	3,397	3,397	—	4,948	4,948	—
Totals	99,714	122,179	22,465	322,669	361,404	38,735
Transportation equipment industry						
In the United States			In other foreign countries			
Canadian chartered bank loans	—	—	—	—	—	—
Foreign bank loans	—	—	—	—	—	—
Due to parents and affiliates	143,698	278,675	134,977	10,857	12,206	1,349
Short-term loans	—	—	—	—	—	—
Bonds and debentures	6,187	19,984	13,797	—	—	—
Other long-term debt	—	—	—	297	136	— 161
Paid-in capital held by parents and affiliates	57,096	57,096	—	61,997	61,997	—
Paid-in capital held by others	1,981	1,981	—	3,775	3,775	—
Totals	208,962	357,736	148,774	76,926	78,114	1,188
In Canada			Total			
Canadian chartered bank loans	53,963	66,288	12,325	53,963	66,288	12,325
Foreign bank loans	—	—	—	—	—	—
Due to parents and affiliates	2,289	34,878	32,589	156,844	325,759	168,915
Short-term loans	1,500	2,000	500	1,500	2,000	500
Bonds and debentures	25,442	32,383	6,941	31,629	52,367	20,738
Other long-term debt	5,503	3,216	— 2,287	5,800	3,352	— 2,448
Paid-in capital held by parents and affiliates	—	—	—	119,093	119,093	—
Paid-in capital held by others	39,068	37,693	— 1,375	44,824	43,449	— 1,375
Totals	127,765	176,458	48,693	413,653	612,308	198,655

**Selected Liabilities Owing to (and Paid-in Capital Held by) Individuals and Corporations in the United States,
in Other Foreign Countries and in Canada, December 31, 1964 and 1965 — Continued**

	1964	1965	Change	1964	1965	Change
thousands of dollars						
Electrical products industry						
	In the United States			In other foreign countries		
Canadian chartered bank loans	—	—	—	—	—	—
Foreign banks loans	8	—	— 8	—	—	—
Due to parents and affiliates	30,523	34,556	4,033	11,056	16,127	5,071
Short-term loans	—	—	—	—	—	—
Bonds and debentures	3,363	4,363	1,000	—	—	—
Other long-term debt	5,500	5,500	—	—	—	—
Paid-in capital held by parents and affiliates	47,664	47,664	—	21,641	21,641	—
Paid-in capital held by others	3,578	3,578	—	369	369	—
Totals	90,636	95,661	5,025	33,066	38,137	5,071
	In Canada			Total		
Canadian chartered bank loans	24,040	32,548	8,508	24,040	32,548	8,508
Foreign bank loans	—	—	—	8	—	— 8
Due to parents and affiliates	5,513	6,346	833	47,092	57,029	9,937
Short-term loans	10,279	11,421	1,142	10,279	11,421	1,142
Bonds and debentures	16,928	16,475	— 453	20,291	20,838	547
Other long-term debt	6,593	6,104	— 489	12,093	11,604	— 489
Paid-in capital held by parents and affiliates	—	—	—	69,305	69,305	—
Paid-in capital held by others	20,437	22,280	1,843	24,384	26,227	1,843
Totals	83,790	95,174	11,384	207,492	228,972	21,480
Chemical products industry						
	In the United States			In other foreign countries		
Canadian chartered bank loans	—	—	—	—	—	—
Foreign bank loans	—	—	—	—	—	—
Due to parents and affiliates	42,857	59,144	16,287	47,461	46,247	— 1,214
Short-term loans	—	—	—	—	—	—
Bonds and debentures	21,493	21,354	— 139	95	34	— 61
Other long-term debt	—	—	—	—	—	—
Paid-in capital held by parents and affiliates	113,434	163,434	50,000	80,697	93,045	12,348
Paid-in capital held by others	1,241	1,241	—	403	403	—
Totals	179,025	245,173	66,148	128,656	139,729	11,073
	In Canada			Total		
Canadian chartered bank loans	18,192	25,916	7,724	18,192	25,916	7,724
Foreign bank loans	—	—	—	—	—	—
Due to parents and affiliates	26,459	21,941	— 4,518	116,777	127,332	10,555
Short-term loans	4,441	2,127	— 2,314	4,441	2,127	— 2,314
Bonds and debentures	80,164	84,211	4,047	101,752	105,599	3,847
Other long-term debt	6,872	6,444	— 428	6,872	6,444	— 428
Paid-in capital held by parents and affiliates	—	—	—	194,131	256,479	62,348
Paid-in capital held by others	30,860	41,791	10,931	32,504	43,435	10,931
Totals	166,988	182,430	15,442	474,669	567,332	92,663

**Selected Liabilities Owing to (and Paid-in Capital Held by) Individuals and Corporations in the United States,
in Other Foreign Countries and in Canada, December 31, 1964 and 1965 — Continued**

	1964	1965	Change	1964	1965	Change
thousands of dollars						
Food and beverage industry						
	In the United States			In other foreign countries		
Canadian chartered bank loans	—	—	—	—	—	—
Foreign bank loans	9,892	8,204	- 1,688	—	—	—
Due to parents and affiliates	42,899	45,187	2,288	12,660	11,535	- 1,125
Short-term loans	—	—	—	—	—	—
Bonds and debentures	1	—	- 1	—	—	—
Other long-term debt	—	15,000	15,000	—	—	—
Paid-in capital held by parents and affiliates	79,749	79,749	—	15,646	15,646	—
Paid-in capital held by others	840	840	—	141	141	—
Totals	133,381	148,980	15,599	28,447	27,322	- 1,125
	In Canada			Total		
Canadian chartered bank loans	27,443	38,879	11,436	27,443	38,879	11,436
Foreign bank loans	—	—	—	9,892	8,204	- 1,688
Due to parents and affiliates	7,322	7,382	60	62,881	64,104	1,223
Short-term loans	22,799	15,783	- 7,016	22,799	15,783	- 7,016
Bonds and debentures	12,886	11,014	- 1,872	12,887	11,014	- 1,873
Other long-term debt	416	14	- 402	416	15,014	14,598
Paid-in capital held by parents and affiliates	—	—	—	95,395	95,395	—
Paid-in capital held by others	9,057	9,057	—	10,038	10,038	—
Totals	79,923	82,129	2,206	241,751	258,431	16,680
	Pulp and paper industry					
	In the United States			In other foreign countries		
Canadian chartered bank loans	—	—	—	—	—	—
Foreign bank loans	2,763	2,565	- 198	—	—	—
Due to parents and affiliates	129,976	125,680	- 4,296	18,303	17,952	- 351
Short-term loans	—	—	—	—	—	—
Bonds and debentures	61,742	106,880	45,138	—	—	—
Other long-term debt	38,791	36,066	- 2,725	—	—	—
Paid-in capital held by parents and affiliates	93,282	93,282	—	43,729	43,729	—
Paid-in capital held by others	8,770	8,770	—	130	130	—
Totals	335,324	373,243	37,919	62,162	61,811	- 351
	In Canada			Total		
Canadian chartered bank loans	33,700	43,204	9,504	33,700	43,204	9,504
Foreign bank loans	—	—	—	2,763	2,565	- 198
Due to parents and affiliates	15,241	17,526	2,285	163,520	161,158	- 2,362
Short-term loans	—	361	361	—	361	361
Bonds and debentures	38,753	37,075	- 1,678	100,495	143,955	43,460
Other long-term debt	19,415	13,465	- 5,950	58,206	49,531	- 8,675
Paid-in capital held by parents and affiliates	5,000	5,000	—	142,011	142,011	—
Paid-in capital held by others	25,702	41,653	15,951	34,602	50,553	15,951
Totals	137,811	158,284	20,473	535,297	583,338	58,041

**Selected Liabilities Owing to (and Paid-in Capital Held by) Individuals and Corporations in the United States,
in Other Foreign Countries and in Canada, December 31, 1964 and 1965 — Continued**

	1964	1965	Change	1964	1965	Change
thousands of dollars						
Other manufacturing industries						
	In the United States			In other foreign countries		
Canadian chartered bank loans	—	—	—	—	—	—
Foreign bank loans	—	—	—	—	—	—
Due to parents and affiliates	51,814	54,406	2,592	15,603	16,628	1,025
Short-term loans	—	—	—	—	—	—
Bonds and debentures	123	10,340	10,217	15	13	— 2
Other long-term debt	18,254	21,254	3,000	—	—	—
Paid-in capital held by parents and affiliates	105,540	124,822	19,282	21,480	21,480	—
Paid-in capital held by others	1,736	3,629	1,893	650	650	—
Totals	177,467	214,451	36,984	37,748	38,771	1,023
	In Canada			Total		
Canadian chartered bank loans	30,248	31,510	1,262	30,248	31,510	1,262
Foreign bank loans	—	—	—	—	—	—
Due to parents and affiliates	2,154	2,559	405	69,571	73,593	4,022
Short-term loans	11,264	9,797	— 1,467	11,264	9,797	— 1,467
Bonds and debentures	46,983	61,550	14,567	47,121	71,903	24,782
Other long-term debt	11,056	18,006	6,950	29,310	39,260	9,950
Paid-in capital held by parents and affiliates	212	212	—	127,232	146,514	19,282
Paid-in capital held by others	35,511	42,151	6,640	37,897	46,430	8,533
Totals	137,428	165,785	28,357	352,643	419,007	66,364
	Wholesale trade industry					
	In the United States			In other foreign countries		
Canadian chartered bank loans	—	—	—	—	—	—
Foreign bank loans	5,493	—	— 5,493	2,048	—	— 2,048
Due to parents and affiliates	36,809	37,301	492	17,000	25,713	8,713
Short-term loans	—	—	—	—	—	—
Bonds and debentures	—	—	—	—	—	—
Other long-term debt	—	—	—	—	—	—
Paid-in capital held by parents and affiliates	24,252	24,252	—	8,295	8,295	—
Paid-in capital held by others	107	107	—	40	40	—
Totals	66,661	61,660	— 5,001	27,383	34,048	6,665
	In Canada			Total		
Canadian chartered bank loans	34,235	68,884	34,649	34,235	68,884	34,649
Foreign bank loans	—	—	—	7,541	—	— 7,541
Due to parents and affiliates	2,762	6,681	3,919	56,571	69,695	13,124
Short-term loans	1,877	125	— 1,752	1,877	125	— 1,752
Bonds and debentures	—	—	—	—	—	—
Other long-term debt	5,990	5,045	— 945	5,990	5,045	— 945
Paid-in capital held by parents and affiliates	610	610	—	33,157	33,157	—
Paid-in capital held by others	658	658	—	805	805	—
Totals	46,132	82,003	35,871	140,176	177,711	37,535

**Selected Liabilities Owing to (and Paid-in Capital Held by) Individuals and Corporations in the United States,
in Other Foreign Countries and in Canada, December 31, 1964 and 1965 — Concluded**

	1964	1965	Change	1964	1965	Change
thousands of dollars						
Other non-manufacturing industries						
	In the United States			In other foreign countries		
Canadian chartered bank loans	—	—	—	—	—	—
Foreign bank loans	969	639	- 330	—	—	—
Due to parents and affiliates	13,663	21,339	7,676	3,454	3,651	197
Short-term loans	—	—	—	—	—	—
Bonds and debentures	11,970	14,701	2,731	212	212	—
Other long-term debt	126	122	- 4	—	—	—
Paid-in capital held by parents and affiliates	41,158	41,158	—	23,291	23,291	—
Paid-in capital held by others	600	600	—	1,054	1,054	—
Totals	68,486	78,559	10,073	28,011	28,208	197
In Canada			Total			
Canadian chartered bank loans	20,176	27,109	6,933	20,178	27,109	6,933
Foreign bank loans	—	—	—	969	639	- 330
Due to parents and affiliates	1,559	726	- 833	18,676	25,716	7,040
Short-term loans	5,359	100	- 5,259	5,359	100	- 5,259
Bonds and debentures	25,249	33,044	7,795	37,431	47,957	10,526
Other long-term debt	13,846	12,321	- 1,525	13,972	12,443	- 1,529
Paid-in capital held by parents and affiliates	18	18	—	64,467	64,467	—
Paid-in capital held by others	9,855	9,855	—	11,509	11,509	—
Totals	76,062	83,173	7,111	172,559	189,940	17,381

